

Intermap Technologies (TSX: IMP; OTCQB: ITMSF) Second Quarter 2025 Conference Call

August 14, 2025



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Financial Performance & Outlook



- Second quarter 2025 operating cash flow of \$2.1 million versus a use of \$500 thousand in second quarter 2024
- First half 2025 operating cash flow grew 22% year over year: \$1.4M vs. \$1.15M
- Strong liquidity: Cash & AR of \$8.6 million up from \$3.8 million at year end; working capital of \$3.6 million
- Reduced diluted shares by 1.3 million for \$1.7 million to align incentives with contracted revenue
- Reaffirming 2025 guidance of \$30–35 million in revenue, 28% EBITDA margin

Indonesia One Map Program Progress



- Draft RFP released covering 1.6M+ sq. km of non-urban land
- U.S. Indonesia trade agreement enabling ILASP execution without regulatory risk and aligned with Intermap's track record of investment in Indonesia
- Intermap is well-positioned for Phase 2, with unique capabilities and past performance

U.S. Defense & National Security



- Expanded engagement with DARPA acceleration program advancing commercialization, supply chain integration and rapid deployment pathways
- No funding ceiling cuts to any DOD contracts from DOGE review
- Multi-year defense pipeline spans Southeast Asia, North & South America, Europe, Middle East

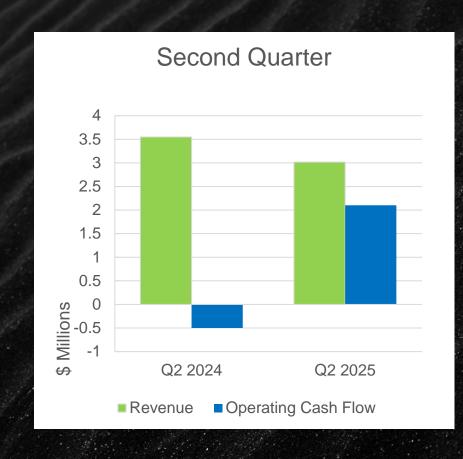
Commercial Insurance Innovation

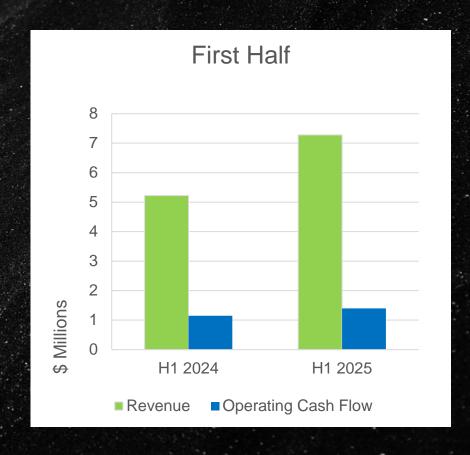


- Launch of Insurance Risk Assistant Subsystem, developed over 10 years
- Agentic AI eliminates basis risk, improves claim predictability by up to 30%
- Expands market leadership in AI/ML-driven geospatial underwriting solutions

Operating Cash Flow & Financial Discipline

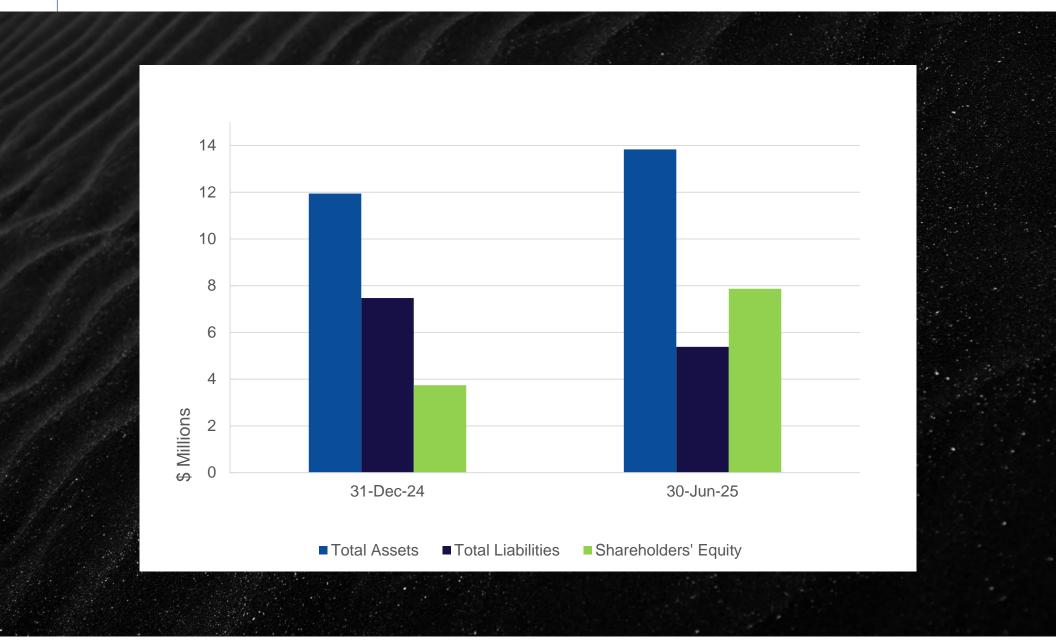






Strengthened Balance Sheet





Strategic Positioning & Guidance



- Continuing to deliver priority GEOINT products in mission-critical geographies
- Positioned in high-growth segments: National security, risk management, digital infrastructure, data modernization
- Reaffirming 2025 guidance of \$30–35 million in revenue, 28% EBITDA margin



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Geospatial intelligence powered by 3D data

