

Condensed Consolidated Interim Financial Statements of

# INTERMAP TECHNOLOGIES CORPORATION

First Quarter ended March 31, 2021

# **Management's Discussion and Analysis**

For the quarter ended March 31, 2021

For purposes of this discussion, "Intermap" or the "Company" refers to Intermap Technologies Corporation and its subsidiaries.

This management's discussion and analysis (MD&A) is provided as of May 17, 2021 and should be read together with the Company's unaudited Condensed Consolidated Interim Financial Statements and the accompanying notes for the three months ended March 31, 2021 and the audited Consolidated Financial Statements as at December 31, 2020 and 2019, together with accompanying notes. The results reported herein have been prepared in accordance with International Financial Reporting Standards (IFRS) and, unless otherwise noted, are expressed in United States dollars.

These unaudited condensed consolidated interim financial statements have been prepared on a going concern basis in accordance with IFRS. The going concern basis of presentation assumes the Company will continue to operate for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of business.

These unaudited condensed consolidated interim financial statements do not reflect adjustments that would be necessary if the going concern assumption were not appropriate. If the going concern basis were not appropriate for these financial statements, then adjustments would be necessary to the carrying amounts of assets and liabilities, the reported expenses and the classifications used in the statements of financial position.

Additional information relating to the Company, including the Company's Annual Information Form (AIF), can be found on the Company's Web site at <a href="https://www.intermap.com">www.intermap.com</a> and on SEDAR at www.sedar.com.

#### FORWARD-LOOKING STATEMENTS

In the interest of providing the shareholders and potential investors of Intermap Technologies' Corporation ("Intermap" or the "Company") with information about the Company and its subsidiaries, including management's assessment of Intermap's and its subsidiaries' future plans, operations and financing alternatives, certain information provided in this MD&A constitutes forward-looking statements or information (collectively, "forward-looking statements"). Forward-looking statements are typically identified by words such as "may", "will", "should", "could", "anticipate", "expect", "project", "estimate", "forecast", "plan", "intend", "target", "believe", and similar expressions suggesting future outcomes, and includes statements that actions, events, or conditions "may," "would," "could," or "will" be taken or occur in the future. These forward-looking statements may be based on assumptions that the Company believes to be reasonable based on the information available on the date such statements are made, such statements are not guarantees of future performance and readers are cautioned against placing undue reliance on forward-looking

statements. By their nature, these statements involve a variety of assumptions, known and unknown risks and uncertainties, and other factors which may cause actual results, levels of activity, and achievements to differ materially from those expressed or implied by such statements. The forward-looking information contained in this MD&A is based on certain assumptions and analysis by management of the Company in light of its experience and perception of historical trends, current conditions and expected future development and other factors that it believes are appropriate.

The material factors and assumptions used to develop the forward-looking statements herein include, but are not limited to, the following: (i) there will be adequate liquidity available to the Company to carry out its operations; (ii) payments on material contracts will occur within a reasonable period of time after contract completion; (iii) the continued sales success of Intermap's products and services; (iv) the continued success of business development activities; (v) there will be no significant delays in the development and commercialization of the Company's products; (vi) the Company will continue to maintain sufficient and effective production and software development capabilities to compete on the attributes and cost of its products; (vii) there will be no significant reduction in the availability of qualified and cost-effective human resources; (viii) the continued existence and productivity of subsidiary operations; (ix) demand for geospatial related products and services will continue to grow in the foreseeable future; (x) there will be no significant barriers to the integration of the Company's products and services into customers' applications; (xi) the Company will be able to maintain compliance with applicable contractual and regulatory obligations and requirements, (xii) superior technologies/products do not develop that would render the Company's current product offerings obsolete, and (xiii) expected impact of Covid-19 on the Company's future operations and performance.

Intermap's forward-looking statements are subject to risks and uncertainties pertaining to, among other things, cash available to fund operations, availability of capital, revenue fluctuations, nature of government contracts, economic conditions, loss of key customers, retention and availability of executive talent, competing technologies, continued listing of its common shares on the Toronto Stock Exchange or equivalent exchange, common share price volatility, loss of proprietary information, software functionality, internet and system infrastructure functionality, information technology security, breakdown of strategic alliances, and international and political considerations, including but not limited to those risks and uncertainties discussed under the heading "Risk Factors" in the annual MD&A and the Company's other filings with securities regulators. Any one or more of the foregoing factors may be exacerbated by the ongoing COVID-19 pandemic and may have a significantly more severe impact on the Company's business, results of operations and financial condition than in the absence of such pandemic.

We are closely monitoring the potential effects of the COVID-19 pandemic on our operations and financial performance; however, the extent of impact is difficult to fully predict at this time. We are conducting business with substantial modifications to employee work locations and travel, along with substantially modified interactions with customers. Proceeds from the government assistance

programs in the United States and Canada have helped the Company to retain critical talent during this challenging time. We will continue to monitor the impact of the COVID-19 pandemic on all aspects of our business, including customer purchasing decisions, and may take further actions that alter our business operations. The impact of the COVID-19 pandemic on our operational and financial performance will depend on certain developments, including the duration and spread of the virus, the further impact on our customers and our sales cycles, the impact on business development and marketing activities, and further delays in customer projects and activities, all of which are uncertain and cannot be predicted. Due to our subscription-based business model for commercial customers and long sales cycle for government customers, the impact may not be fully reflected in our operations until future periods.

The impact of any one risk, uncertainty, or factor on a particular forward-looking statement is not determinable with certainty as these are interdependent, and the Company's future course of action depends on Management's assessment of all information available at the relevant time. Except to the extent required by law, the Company assumes no obligation to publicly update or revise any forward-looking statements made in this MD&A, whether as a result of new information, future events, or otherwise. All subsequent forward-looking statements, whether written or oral, attributable to the Company or persons acting on the Company's behalf, are expressly qualified in their entirety by these cautionary statements.

### **BUSINESS OVERVIEW**

Intermap is a global geospatial intelligence company, creating a wide variety of geospatial solutions and analytics for its customers. Intermap is a premier worldwide provider of geospatial data solutions.

Intermap currently generates revenue from three primary business activities, composed of i) data acquisition and collection, using proprietary radar sensor technologies, ii) value-added data products and services, which leverage the Company's proprietary NEXTMap\* database, together with proprietary software and fusion technologies, and iii) commercial applications and solutions, including a webstore and software sales targeting selected industry verticals that rely on accurate high resolution elevation data.

These geospatial solutions are used in a wide range of applications including, but not limited to, location-based information, risk assessment, geographic information systems (GIS), engineering, utilities, global positioning systems (GPS) maps, oil and gas, renewable energy, hydrology, environmental planning, land management, wireless communications, transportation, advertising, and 3D visualization.

Intermap has the ability to create its own digital 3D geospatial data using its proprietary multifrequency radar mounted in Learjet aircraft. Intermap's radar-based technology allows it to collect data at any time of the day, including under conditions such as cloud and tree cover, or darkness, which are conditions that limit most competitive technologies. The Company's proprietary radar also enables data to be collected over larger areas, at higher collection speeds, and at accuracy levels that are difficult to achieve with competitive technologies.

In addition to data collection, the Company is a world leader in data fusion, analytics, and orthorectification, and has decades of experience aggregating data derived from a number of different sensor technologies and data sources. The Company processes raw digital elevation and image data from its own and other sources to create three high resolution geospatial datasets that provide a ground-true foundation layer upon which accurate value-added products and services can be developed. The three high resolution data sets include digital surface models (DSM), digital terrain models (DTM), and orthorectified radar images (ORI). These datasets are further augmented with additional elevation and resolution data layers and served to customers by web service to create other value-added products, such as viewsheds, line of sight maps, and orthorectified mosaic tiles.

Unlike many geospatial companies, because of its unique acquisition and processing capability, Intermap retains exclusive ownership of its high resolution NEXTMap database, which covers the entire globe. Intermap's NEXTMap database, together with third party data and our in-house analytics team, provide a variety of applications and geospatial solutions for its customers. The NEXTMap database contains a fusion of proprietary multi-frequency radar imagery and data, including unique Interferometric Synthetic Aperture Radar (IFSAR)-derived data, proprietary data models, and purchased third-party data, collected from multiple commodity sensor technologies, such as light detection and ranging (LiDAR), photogrammetry, satellite, and other available sources. The NEXTMap database also includes proprietary information developed by our analytical teams such as 3D city models, census data, real-time traffic, 3D road vectors, outdoor advertising assets, weather related hazards, points of interest, cellular towers, flood models and wildfire models.

The Company generates revenue by licensing its geospatial products using its proprietary data, analytics, and applications for specific industries.

#### **FINANCIAL INFORMATION**

The following table sets forth selected financial information for the periods indicated.

### **Selected Annual Information**

U.S. \$ millions, except per share data	rch 31, 2021	arch 31, 020 <sup>(1)</sup>
Revenue: Acquisition services Value-added data	\$ 0.3	\$ 0.8
Software and solutions  Total revenue	\$ 0.6	\$ 0.6 1.6
Operating loss	\$ (1.8)	\$ (1.1)
Financing costs	\$ -	\$ (0.8)
Net loss	\$ (1.1)	\$ (1.8)
EPS basic and diluted	\$ (0.04)	\$ (0.10)
Adjusted EBITDA	\$ (0.6)	\$ (0.6)
Assets:  Cash, amounts receivable, unbilled revenue	\$ 1.4	\$ 1.9
Total assets	\$ 6.5	\$ 7.3
Liabilities:		
Long-term liabilities (including lease obligations)	\$ 1.1	\$ 0.2
Total liabilities	\$ 6.0	\$ 38.1

<sup>(1)</sup> Operating loss has been recast. See Note 18 to the Condensed Consolidated Interim Financial Statements.

### Revenue

Consolidated revenue for the quarter ended March 31, 2021 totaled \$0.9 million, compared to \$1.6 million for 2020, reflecting the disruption from the COVID-19 pandemic. The decline was expected, given the economic environment resulting from the pandemic. The Company remains well-positioned to withstand the slowdown and remains confident in the pipeline. Approximately 57% of consolidated revenue was generated outside the United States, compared to 69% for 2020.

Acquisition services revenue for the quarter ended March 31, 2021 totaled \$Nil, compared to \$0.8 million for 2020. The decrease is due to the nature and timing of government contracting, which was delayed during 2020 due to the impact of uncertainty surrounding the COVID-19 pandemic.

Value-added data revenue increased to \$0.3 million for the quarter ended March 31, 2021 as compared to \$0.2 million for 2020.

Software and solutions revenue remained flat at \$0.6 million for both quarters ended March 31, 2021 and 2020. The Company recognized a 2% increase in subscription-based revenue, during a year that included disruption in sales efforts for new subscriptions caused by COVID-19.

### **Classification of Operating Costs**

The composition of the operating costs on the Consolidated Statements of Loss and Other Comprehensive Loss is as follows:

		For the three months ended March 31,							
U.S. \$ millions	;	2021	2	020					
Personnel	\$	1.4	\$	1.4					
Purchased services & materials		0.6		0.6					
Facilities and other expenses		0.2		0.2					
Travel		-		0.1					
	\$	2.2	\$	2.3					

#### Personnel

Personnel expense includes direct labor, employee compensation, employee benefits, and commissions. Personnel expense for the quarters ended March 31, 2021 and 2020 remained flat at \$1.4 million for each quarter.

Non-cash compensation expense is included in operating costs and relates to the Company's omnibus incentive plan, share options, and shares granted to employees and non-employees. Non-cash share-based compensation for the quarters ended March 31, 2021 and 2020, increased slightly to \$27 thousand from \$22 thousand, respectively.

### **Purchased Services and Materials**

Purchased services and materials (PS&M) includes (i) aircraft and radar related costs, including jet fuel; (ii) professional and consulting costs; (iii) third-party support services related to the collection, processing and editing of the Company's airborne radar data collection activities; (iv) third-party data collection activities (i.e. LiDAR, satellite imagery, air photo, etc.); and (v) third-party software expenses (including maintenance and support).

For the quarters ended March 31, 2021 and 2020, PS&M expense was \$0.6 million for both periods.

### **Facilities and Other Expenses**

For the quarters ended March 31, 2021 and 2020, facilities and other expenses remained flat at \$0.2 million for each quarter.

### **Travel**

For the quarters ended March 31, 2021 and 2020, travel expense was \$6 thousand and \$71thousand, respectively. The decrease was due to decreased travel across all operations.

### **Government Grants**

The Company participated in two government grant programs during 2021 related to COVID-19 support and was eligible to receive \$0.7 million from the programs (see Note 12 of the condensed consolidated interim financial statements).

### **Adjusted EBITDA**

Adjusted earnings before interest, taxes, depreciation and amortization (Adjusted EBITDA) is not a recognized performance measure under IFRS. The term EBITDA consists of net income (loss) and

excludes interest (financing costs), taxes, and depreciation. Adjusted EBITDA also excludes share-based compensation and other non-operating gains or losses. Adjusted EBITDA is included as a supplemental disclosure because Management believes that such measurement provides a better assessment of the Company's operations on a continuing basis by eliminating certain non-cash charges or gains that are nonrecurring. The most directly comparable measure to Adjusted EBITDA calculated in accordance with IFRS is net income (loss). The following is a reconciliation of the Company's net loss to Adjusted EBITDA.

	Three months ende March 31,							
U.S. \$ millions	2	2020						
Net income (loss)	\$	(1.1)	\$	(1.8)				
Financing costs		-		8.0				
Depreciation of property and equipment		0.3		0.3				
Depreciation of right of use assets		0.1		0.1				
EBITDA	\$	(0.7)	\$	(0.6)				
Share-based compensation		0.1		-				
Adjusted EBITDA	\$	(0.6)	\$	(0.6)				

Adjusted EBITDA for the quarters ended March 31, 2021 and 2020 was negative \$0.6 million for both periods.

### **Financing Costs**

Financing costs for the quarter ended March 31, 2021 totaled \$Nil, compared to \$0.8 million for 2020. Financing costs during 2020 related mostly to the accretion of the notes payable interest using the effective interest method. The note was paid in full on August 12, 2020.

### **Depreciation of Property and Equipment**

Depreciation expense for property and equipment for the quarters ended March 31, 2021 and 2020 was \$0.3 million for both periods.

### Depreciation of Right of Use Assets

Depreciation expense for right of use assets for the quarters ended March 31, 2021 and 2020 was \$0.1 million for both periods.

### **Amounts Receivable and Unbilled Revenue**

Work is performed on contracts that provide invoicing upon the completion of identified contract milestones. Revenue on certain of these acquisition services contracts is recognized using the percentage-of-completion method of accounting based on the ratio of costs incurred to date over the estimated total costs to complete the contract. While an effort is made to align payments on contracts with work performed, the completion of milestones does not always coincide with the costs incurred on a contract, resulting in revenue being recognized in excess of billings. These amounts are recorded in the consolidated balance sheets as unbilled revenue.

Amounts receivable and unbilled revenue remained constant at \$0.6 million at March 31, 2021 and 2020. The Company reviews the amounts receivable aging monthly and monitors the payment status

of each invoice. The Company also communicates with slow paying or delinquent customers on a regular basis regarding the schedule of future payments. At the balance sheet date, \$Nil has been reserved as uncollectible as all trade receivable balances greater than 90 days are highly likely to be paid in full by the customer.

### **Accounts Payable and Accrued Liabilities**

Accounts payable and accrued liabilities generally include trade payables, project-related accruals and personnel-related costs. Accounts payable and accrued liabilities decreased slightly to \$3.0 million at March 31, 2021 from \$3.1 million at December 31, 2020.

		March 31,		December 31,
U.S. \$ millions		2021		2020
Assessments in assets to	Φ.	4.0	Φ.	4.0
Accounts payable	\$	1.3	Ф	1.6
Accrued liablities		1.7		1.5
	\$	3.0	\$	3.1

### **Unearned Revenue and Deposits**

The unearned revenue balance at March 31, 2021 increased to \$1.7 million from \$1.6 million at December 31, 2020. This balance consists of payments received from customers for contracts that are in progress and have not yet fulfilled the necessary revenue recognition criteria. At March 31, 2021 and December 31, 2020, 89% and 86% of the total balance, respectively, is related to software and solutions license revenue, in which the license fee is paid upfront for the term of the license. The balance relates to the collection of milestone billings on acquisition services contracts.

### **QUARTERLY FINANCIAL INFORMATION**

### **Selected Quarterly Information**

The following table sets forth selected quarterly financial information for Intermap's eight most recent fiscal quarters. This information is unaudited, but reflects all adjustments of a normal, recurring nature that are, in the opinion of management, necessary to present a fair statement of Intermap's consolidated results of operations for the periods presented. Quarter-to-quarter comparisons of Intermap's financial results are not necessarily meaningful and should not be relied on as an indication of future performance.

For the last eight quarters, the Company has been operating severely undercapitalized and been required to self-finance the advancement of high-growth opportunities in the insurance, aviation and telecommunications verticals. As a result, revenue has been delayed. Management believes an improved capital structure will provide much needed investment in revenue growth.

U.S. \$ millions, except per share data	2	Q2 019 <sup>(1)</sup>	2	Q3 019 <sup>(1)</sup>	2	Q4 019 <sup>(1)</sup>	2	Q1 020 <sup>(1)</sup>	2	Q2 020 <sup>(1)</sup>	2	Q3 020 <sup>(1)</sup>	2	Q4 020 <sup>(1)</sup>	Q1 2021
Total revenue	\$	1.9	\$	4.2	\$	3.2	\$	1.6	\$	1.2	\$	1.0	\$	0.9	\$ 0.9
Depreciation	\$	0.3	\$	0.3	\$	0.2	\$	0.3	\$	0.3	\$	0.3	\$	0.2	\$ 0.3
Financing costs	\$	0.7	\$	0.7	\$	0.8	\$	0.8	\$	0.5	\$	-	\$	-	\$ -
Operating (loss) income	\$	(1.5)	\$	0.6	\$	0.1	\$	(1.1)	\$	(1.4)	\$	(1.3)	\$	(1.4)	\$ (1.8)
Net (loss) income	\$	(2.2)	\$	(0.1)	\$	0.3	\$	(1.8)	\$	29.2	\$	(1.3)	\$	0.4	\$ (1.1)
Net (loss) income per share - basic and diluted	\$	(0.13)	\$	-	\$	0.02	\$	(0.10)	\$	1.79	\$	(0.07)	\$	(0.26)	\$ (0.04)
Adjusted EBITDA	\$	(8.0)	\$	1.1	\$	0.5	\$	(0.6)	\$	(0.3)	\$	(0.9)	\$	(0.9)	\$ (0.6)

<sup>(1)</sup> Depreciation, operating income (loss), and net income (loss) amounts have been recast. See Note 18 to the Condensed Consolidated Interim Financial Statements.

### LIOUIDITY AND CAPITAL RESOURCES

Management continually assesses liquidity in terms of the ability to generate sufficient cash flow to fund the business. Net cash flow is affected by the following items: (i) operating activities, including the level of trade receivables, unbilled receivables, accounts payable, accrued liabilities and unearned revenue; (ii) investing activities, including the purchase of property and equipment; and (iii) financing activities, including debt financing and the issuance of capital stock.

During the quarter ended March 31, 2021, the Company generated an operating loss of \$1.8 million and incurred negative adjusted EBITDA of \$0.6 million. Revenue for the quarter ended March 31, 2021 was \$0.9 million, which is a \$0.7 million decrease as compared to the same period in 2020. At March 31, 2021, the Company has a shareholders' equity of \$0.4 million.

Cash used in operations during the quarter ended March 31, 2021 totaled \$0.8 million, compared to cash used in operations of \$0.7 million during the same period in 2020. The year-over-year increase in cash used is due primarily to the decrease in revenue.

Net cash used in investing activities totaled \$195 thousand and \$99 thousand for the quarters ended March 31, 2021 and 2020, respectively. Net cash used in investing activities for both periods related to the purchase of computer related equipment and the capitalization of labor and materials to build the data archive, processing capabilities, and software assets.

Net cash used in financing activities totaled \$71 thousand for the quarters ended March 31, 2021 and \$213 thousand during the same period in 2020. The net cash used during the quarter ended March 31, 2021 resulted from the payment of lease obligations of \$71 thousand. The net cash used during the quarter ended March 31, 2020 was the payment of lease obligations of \$153 thousand and repayment of project financing of \$60 thousand.

The Company is dependent upon its cash flow from operations to fund its business as it currently has no line of credit or credit facility in place.

The above factors may be exacerbated by the ongoing COVID-19 pandemic and in the aggregate indicate there are material uncertainties which may cast significant doubt about the Company's ability

to continue as a going concern. In response to the COVID-19 pandemic the Company has taken actions to adapt to the current environment using teleconference platforms for trainings, customer meetings and conferences, and manage liquidity by participating in various government support programs, where applicable, including wage subsidies, tax payment deferrals and favorable credit facilities. The Company's ability to continue as a going concern is dependent on management's ability to successfully secure sales with upfront payments, and / or obtain additional financing. Failure to achieve one or more of these requirements could have a materially adverse effect on the Company's financial condition and / or results of operations. The Board of Directors and management continue to take actions to address these issues including raising capital through a private placement and exploring options for additional capital.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

### **Revenue Recognition**

Revenue is recognized when a customer obtains control of the good or services. Determining the timing of the transfer of control, at a point in time or overtime, requires judgement.

### **Acquisition Service Contracts**

Revenue from acquisition service contracts is recognized overtime based on the ratio of costs incurred to estimated final contract costs. The use of this method of measuring progress towards complete satisfaction of the performance obligations requires estimates to determine the cost to complete each contract. These estimates are reviewed monthly and adjusted as necessary. Provisions for estimated losses, if any, are recognized in the period in which the loss is determined. Invoices are issued according to contractual terms and are usually payable within 30 days. Revenue recognized in advance of billings are presented as unbilled revenue.

### Data Licenses

Revenue from the sale of data licenses in the ordinary course of business is measured at the fair value of the consideration received or receivable. Customers obtain control of data products upon receipt of a physical hard drive or download of the data from a web link provided. Invoices are generated, and revenue is recognized at that point in time. Invoices are generally paid within 30 days.

### Software Subscriptions

Software subscriptions are paid at the beginning of the license term. Revenue is recognized overtime, and payments for future months of service are recognized in unearned revenue. While the license agreements are for a fixed term, some agreements also contain a limited number of clicks or uses. If the limit is reached prior to the end of the term, the license ends early.

#### **OUTSTANDING SHARE DATA**

The Company's authorized capital consists of an unlimited number of Class A common shares without par value and an unlimited number of Class A participating preferred shares without par value. At the close of business on May 17, 2021, 25,811,534 Class A common shares were issued and outstanding. There are no preferred shares currently issued and outstanding.

As of May 17, 2021, potential dilutive securities include (i) 840,824 outstanding share options with a weighted average exercise price of C\$0.81, (ii) 1,212,169 restricted share units, and (iii) 219,002 warrants outstanding with a weighted average exercise price of USD\$0.50. Each option and warrant entitles the holder to purchase one Class A common share. 139,284 warrants expire on July 31, 2022, 19,718 warrants expire on August 14, 2022, and 60,000 warrants expire on April 27, 2023.

#### INTERNAL CONTROLS AND DISCLOSURE CONTROLS AND PROCEDURES

### **Internal Control over Financial Reporting**

The Company's Chairman and Chief Executive Officer and the Company's Chief Financial Officer have designed, or have caused to be designed under their supervision, internal control over financial reporting as defined under National Instrument 52-109 – *Certification of Disclosure in Issuer's Annual and Interim Filings*, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

### **Changes in Internal Control over Financial Reporting**

There have been no significant changes in the design of internal control over financial reporting that occurred during the period beginning on January 1, 2021 and ending on March 31, 2021 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **Disclosure Controls and Procedures**

The Company's Chairman and Chief Executive Officer and the Company's Chief Financial Officer have designed, or have caused to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that material information relating to the Company has been made known to them and that information required to be disclosed in the Company's annual filings, interim filings or other reports filed by it or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified by applicable securities legislation.

### **RISKS AND UNCERTAINTIES**

The risks and uncertainties relating to the business and affairs of the Company are described in the Company's 2020 Annual Report and the Annual Information Form.

### **Additional Information**

Additional risk factors may be detailed in the Company's Annual Information Form, which can be found on the Company's Web site at www.intermap.com and on SEDAR at www.sedar.com.

Condensed Consolidated Interim Balance Sheets (In thousands of United States dollars) (Unaudited)

		March 31, 2021	De	ecember 31, 2020
Assets				
Current assets:				
Cash	\$	754	\$	1,778
Amounts receivable		628		579
Unbilled revenue		12		47
Prepaid expenses		804		769
		2,198		3,173
Prepaid expenses		33		41
Property and equipment (Note 4)		2,532		2,731
Intangible assets (Note 5)		1,002		921
Right of use assets (Note 6)		699		778
Total assets	\$	6,464	\$	7,644
Liabilities and Shareholders' Equity (Deficiency)  Current liabilities:  Accounts payable and accrued liabilities (Note 7)	\$	2,980	\$	3,102
Current portion of government loans (Note 8(b))	Ψ	2,960 7	Φ	3,102
Lease obligations (Note 9)		274		271
Unearned revenue		1,661		1,607
Income taxes payable		-		5
moome taxee payable		4,922		4,989
		•		•
Long-term project financing (Note 8(a))		191		188
Long-term government loans (Note 8(b))		468		460
Lease obligations (Note 9)		452		521
Total liabilities		6,033		6,158
Shareholders' equity (deficiency):				
Share capital (Note 13(a))		203,642		203,642
Warrants		93		93
Accumulated other comprehensive loss		(130)		(115)
Contributed surplus (Note 13(b))		26,034		26,007
Deficit		(229,208)		(228,141)
Total shareholders' equity (deficiency)		431		1,486
Going concern (Note 2(a)) Correction of immaterial error (Note 18) Subsequent event (Note 19)				
Total liabilities and shareholders' equity (deficiency)	\$	6,464	\$	7,644

Condensed Consolidated Interim Statements of Loss and Other Comprehensive Loss (In thousands of United States dollars, except per share information) (Unaudited)

For the three months ended March 31,		2021	(Re	2020 cast, Note 18)
Revenue (Note 10)	\$	862	\$	1,633
Expenses:				
Operating costs (Note 11(a))		2,222		2,287
Depreciation of property and equipment		301		268
Amortization of intangibles		14		-
Depreciation of right of use assets		79		140
Gain on disposal of equipment		(2)		
		2,614		2,695
Operating loss		(1,752)		(1,062)
Government grants (Note 12)		695		-
Financing costs (Note 11(b))		(16)		(757)
Loss on foreign currency translation		1		53
Loss before income taxes		(1,072)		(1,766)
Income tax expense:				
Current		5		(4)
		5		(4)
Loss for the period	\$	(1,067)	\$	(1,770)
Other comprehensive loss:				
Items that are or may be reclassified subsequently				
to profit or loss:		(45)		(4.7)
Foreign currency translation differences		(15)		(17)
Comprehensive loss for the period	\$	(1,082)	\$	(1,787)
Basic and diluted loss per share	\$	(0.04)	\$	(0.10)
Weighted average number of Class A common				
shares - basic and diluted (Note 13(c))	2	5,198,529		17,268,472

Consolidated Statements of Changes in Shareholders' Equity (In thousands of United States dollars) (Unaudited)

							Accumulat Other	ed			
					Co	ntributed	Comprehen	sive			Total
	Sha	re Capital	Wa	rrants	9	Surplus	(Loss) Inco	me	Deficit	(Re	cast, Note 18)
Balance at December 31, 2019	\$	199,532	\$	385	\$	25,527	\$	(154)	\$ (254,673)	\$	(29,383)
Comprehensive loss for the period		_		_		-		(17)	(1,770)		(1,787)
Share-based compensation		-		-		22		-	-		22
Balance at March 31, 2020	\$	199,532	\$	385	\$	25,549	\$	(171)	\$ (256,443)	\$	(31,148)
Comprehensive income for the period	\$	-	\$	-	\$	-	\$	56	\$ 28,302		28,358
Share-based compensation		-		-		82		-	-		82
RSU conversion		9		-		(9)		-	-		-
Expiration of warrants		-		(385)		385		-	-		-
Private placement proceeds		4,659		-		-		-	-		4,659
Issuance costs		(601)		93		-		-	-		(508)
Shares issued as compensation		43		-		-		-	-		43
Balance at December 31, 2020	\$	203,642	\$	93	\$	26,007	\$	(115)	\$ (228,141)	\$	1,486
Comprehensive loss for the period	\$	-	\$	-	\$	-	\$	(15)	\$ (1,067)		(1,082)
Share-based compensation		-		-		27		-	-		27
Balance at March 31, 2021	\$	203,642	\$	93	\$	26,034	\$	(130)	\$ (229,208)	\$	431

Condensed Consolidated Interim Statements of Cash Flows (In thousands of United States dollars) (Unaudited)

For the three months ended March 31,	2021	2020 (Recast, Note 18)
Operating activities:		
Net loss for the period	\$ (1,067)	\$ (1,770)
Interest paid	(6)	(8)
Income tax paid	- ` ′	(4)
Adjustments for:		
Depreciation of property and equipment	301	268
Amortization of intangibles	14	-
Depreciation of right of use assets	79	140
Share-based compensation expense	27	22
Gain on disposal of equipment	(2)	-
Financing costs	16	757
Current income tax expense	(5)	4
Changes in working capital:		
Amounts receivable	(48)	(252)
Unbilled revenue and prepaid expenses	9	(202)
Accounts payable and accrued liabilities	(116)	69
Unearned revenue	54	304
(Gain) Loss on foreign currency translation	(15)	2
Cash flows used in operating activities	(759)	(670)
Investing activities:		
Purchase of property and equipment	(102)	(52)
Investment in intangible assets	(95)	(47)
Proceeds from sale of equipment	` 2 <sup>'</sup>	- · · · · · · · · · · · · · · · · · · ·
Cash flows used in investing activities	(195)	(99)
Einanging activities		,
Financing activities:  Payment of lease obligations	(71)	(153)
Repayment of project financing	(71)	(60)
Cash flows used in financing activities	(71)	(213)
Cash nows used in mancing activities	(71)	(213)
Effect of foreign exchange on cash	1	(6)
Decrease in cash	(1,024)	(988)
Cash, beginning of period	1,778	1,230
Cash, end of period	\$ 754	\$ 242

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 17

### 1. Reporting entity:

Intermap Technologies<sup>\*</sup> Corporation (the Company) is incorporated under the laws of Alberta, Canada. The head office of Intermap is located at 8310 South Valley Highway, Suite 240, Englewood, Colorado, USA 80112. Its registered office is located at 400, 3<sup>rd</sup> Avenue SW, Suite 3700, Calgary, Alberta, Canada T2P 4H2.

Intermap is a global location-based geospatial intelligence company, creating a wide variety of geospatial solutions and analytics for its customers. Intermap's geospatial solutions and analytics can be used in a wide range of applications including, but not limited to, location-based information, geospatial risk assessment, geographic information systems, engineering, utilities, global positioning systems maps, oil and gas, renewable energy, hydrology, environmental planning, wireless communications, transportation, advertising, and 3D visualization.

### 2. Basis of preparation:

### (a) Going concern:

These condensed consolidated interim financial statements have been prepared assuming the Company will continue as a going concern. The going concern basis of presentation assumes the Company will continue in operation for the foreseeable future and can realize its assets and discharge its liabilities and commitments in the normal course of business. During the three months ended March 31, 2021, the Company reported an operating loss of \$1,752, net loss of \$1,067, and negative cash flows from operating activities of \$759. In addition, the Company has a shareholders' equity of \$431 and negative working capital of \$2,724 at March 31, 2021.

The above factors may be exacerbated by the ongoing COVID-19 pandemic and in the aggregate indicate there are material uncertainties which may cast significant doubt about the Company's ability to continue as a going concern. In response to the COVID-19 pandemic the Company has taken actions to adapt to the current environment using teleconference platforms for trainings, customer meetings and conferences, and to manage liquidity by participating in various government support programs, where applicable, including wage subsidies, tax payment deferrals and favorable credit facilities. The Company's ability to continue as a going concern is dependent on management's ability to successfully secure sales with upfront payments, and / or obtain additional financing. Failure to achieve one or more of these requirements could have a materially adverse effect on the Company's financial condition and / or results of operations. The Board of Directors and management continue to take actions to

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 18

address these issues including the extinguishment of \$32.9 million of debt during 2020 and raising capital through a private placement and exploring options for additional capital.

The condensed consolidated interim financial statements do not reflect adjustments that would be necessary if the going concern assumption was not appropriate. If the going concern basis was not appropriate for these condensed consolidated interim financial statements, then adjustments would be necessary to the carrying value of assets and liabilities, the reported revenues and expenses, and the balance sheet classifications used.

### (b) Statement of compliance:

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34 (IAS 34) as issued by the International Accounting Standards Board (IASB).

The notes presented in these unaudited condensed consolidated interim financial statements include in general only significant changes and transactions occurring since the Company's last year-end and are not fully inclusive of all disclosures required by IFRS for annual financial statements. These unaudited condensed consolidated interim financial statements should be read in conjunction with the annual audited consolidated financial statements, including the notes thereto, for the year ended December 31, 2020 (the "2020 Annual Consolidated Financial Statements").

The policies applied in these condensed consolidated interim financial statements are based on IFRS issued and effective as of May 17, 2021, the date the Board of Directors approved the condensed consolidated interim financial statements.

#### (c) Measurement basis:

The condensed consolidated interim financial statements have been prepared mainly on the historical cost basis. Other measurement bases used are described in the applicable notes.

### (d) Use of estimates:

Preparing condensed consolidated interim financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the period. Actual results could differ from these estimates.

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 19

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual financial statements.

The continuing uncertainty around the COVID-19 pandemic required the use of judgments and estimates in the preparation of the unaudited condensed consolidated interim financial statements for the period ended March 31, 2021. The future effects of COVID-19 uncertainties could generate, in future reporting periods, a significant impact to the reported amounts of assets, liabilities, revenue and expenses in these and any future consolidated financial statements. Examples of accounting estimates and judgments that may be impacted by the pandemic include, but are not limited to revenue recognition, impairment of property and equipment and intangible assets, and allowance for expected credit losses.

### 3. Summary of significant accounting policies:

These condensed consolidated interim financial statements have been prepared using the same accounting policies and methods that were used to prepare the Company's 2020 Annual Consolidated Financial Statements. There are no new accounting standards or amendments effective January 1, 2021 that would have had a material impact on the condensed consolidated interim financial statements.

### 4. Property and equipment:

	 rcraft and gines	m	dar and apping uipment	niture and tures	 easehold rovements	coı	Under nstruction	Total
Balance at December 31, 2020	\$ 187	\$	2,094	\$ 11	\$ 9	\$	430	\$ 2,731
Additions Transfer from under construction Depreciation	22 - (24)		6 455 (267)	- - (1)	- - (9)		74 (455) -	102 - (301)
Balance at March 31, 2021	\$ 185	\$	2,288	\$ 10	\$ -	\$	49	\$ 2,532

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 20

	Aircraft and engines	Radar and mapping equipment	and	Leasehold improvements	Under construction	Total
Cost	\$10,176	\$ 32,267	\$ 396	\$ 1,074	\$ 430	\$ 44,343
Accumulated depreciation	(9,989)	(30,173)	(385)	(1,065)	-	(41,612)
Balance at December 31, 2020	\$ 187	\$ 2,094	\$ 11	\$ 9	\$ 430	\$ 2,731
Cost	\$10,198	\$ 32,728	\$ 376	\$ 1,074	\$ 49	\$ 44,425
Accumulated depreciation	(10,013)	(30,440)	(366)	(1,074)	-	(41,893)
Balance at March 31, 2021	\$ 185	\$ 2,288	\$ 10	\$ -	\$ 49	\$ 2,532

During the three months ended March 31, 2021, the Company disposed of assets with an original cost of \$20, a net book value of \$Nil, and recognized a gain of \$2 on those assets and received cash proceeds of \$2.

### 5. Intangible assets:

	D	ata	1	ta library not yet ailable for	
	lib	rary		use	Total
Balance at December 31, 2020	\$	220	\$	701	\$ 921
Additions		-		95	95
Depreciation		(14)		-	(14)
Balance at March 31, 2021	\$	206	\$	796	\$ 1,002
				ta library not yet	
	D	ata	ava	ailable for	
	_	ata orary	ava	ailable for use	Total
Cost	_		ava \$		\$ Total 921
Cost Accumulated depreciation	lik	rary		use	
	lik	rary		use	
Accumulated depreciation	lik	220 -	\$	<b>use</b> 701	\$ 921
Accumulated depreciation  Balance at December 30, 2020	lik	220 - 220	\$	701 - 701	\$ 921

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 21

### 6. Right of use assets:

	March 31, 2021	December 31, 2020
Beginning Balance	\$ 778	\$ 406
Depreciation	(79)	(399)
New leases	-	800
Adjustment	-	(29)
Ending Balance	\$ 699	\$ 778

### 7. Accounts payable and accrued liabilities:

	March 31, 2021	December 31, 2020
Accounts payable Accrued liablities	\$ 1,326 1,654	\$ 1,556 1,546
	\$ 2,980	\$ 3,102

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 22

#### 8. Financial liabilities:

The following table provides a reconciliation of movements of liabilities to cash flows arising from financing activities and balances at March 31, 2021:

	ject ncing	 vernment Loans	Lease Obligations		Total
Balance at December 31, 2020	\$ 188	\$ 464	\$ 792	\$	1,444
Changes from financing activities:					
Payment of lease obligations	-	-	(71	)	(71)
Total changes from financing activities	-	-	(71	)	(71)
Foreign exchange	3	5	2		10
Other changes:					
Financing costs	-	6	9		15
Interest paid	-	-	(6	)	(6)
Balance at March 31, 2021	\$ 191	\$ 475	\$ 726	\$	1,392

### (a) Project financing:

Reimbursable project development funds provided by a corporation designed to enable the development and commercialization of geomatics solutions in Canada. The funding is repayable upon the completion of a specific development project and the first sale of any of the resulting product(s). Repayment is to be made in quarterly installments equal to the lesser of 20% of the funding amount or 25% of the prior quarter's sales.

### (b) Government loans:

	March 31, 2021	December 31, 2020
SBA loan Western Development Canada loan	\$ 154 \$ 321	152 312
	475	464
Less current portion	(7)	(4)
Long-term portion of project financing	\$ 468 \$	460

### i. SBA loan:

On July 17, 2020, the Company received a \$150 long-term loan from the Small Business Administration (SBA). Interest will accrue at the rate of 3.75% per annum and payments of \$0.7 monthly will begin twelve months from the date the funds were received. The balance of principal and interest will be payable thirty years from the date of the note.

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

For the three months ended March 31, 2021

Page 23

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

For the three months ended March 31, 2021

Page 24

### ii. Western Development Canada loan:

On December 29, 2020, the Company received a \$385 (C\$494) long-term loan from Western Economic Diversification in Canada. The loan will be repaid in 36 monthly installments starting in January 2023. The loan is non-interest bearing, and therefore the fair value at inception must be estimated to account for an imputed interest factor. The value at inception was determined to be \$312, based on the estimated discount rate of 6.07%, and is subject to estimation uncertainty. The resulting discount of \$73 was recognized in government grants at December 31, 2020 and will be accreted through interest expense over the term of the loan using the effective interest method.

### 9. Lease obligations:

The following table presents the contractual undiscounted cash flows for right of use asset lease obligations which require the following payments for each year ending March 31:

	\$ 777
2026	43
2025	67
2024	113
2023	240
2022	\$ 314

Interest expense on lease obligations for the three months ended March 31, 2021 was \$9 (three months ended March 31, 2020 – \$6). Total cash outflow for leases was \$144 (three months ended March 31, 2020 – \$240), including \$73 (three months ended March 31, 2020 – \$87) for short-term and low-value operating leases for equipment and office spaces.

The Company also has contractual undiscounted cash flows for short-term and low-value operating leases for equipment and maintenance that are not on the balance sheet which require the payments of \$154 for the twelve months ending March 31, 2022.

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 25

### 10. Revenue:

### Details of revenue are as follows:

For the three months ended March 31,	2	2021		
Acquisition services	\$	9	\$	794
Value-added data	·	307		215
Software and solutions		546		624
	\$	862	\$	1,633
Primary geographical market				
United States	\$	367	\$	508
Asia/Pacific		97		660
Europe		398		465
	\$	862	\$	1,633
Timing of revenue recognition				
Upon delivery	\$	322	\$	328
Services overtime		540		1,305
	\$	862	\$	1,633

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 26

### 11. Operating and non-operating costs:

### (a) Operating costs:

For the three months ended March 31,	2021				
Personnel Purchased services & materials <sup>(1)</sup>	\$ 1,406 651	\$	1,441 589		
Travel Facilities and other expenses	6 159		71 186		
·	\$ 2,222	\$	2,287		

(1) Purchased services and materials include aircraft costs, project costs, professional and consulting fees, and selling and marketing costs.

### (b) Financing costs:

For the three months ended March 31,	2	2021		2020
Assertion of discounts assertion des				
Accretion of discounts recognized on				
notes payable	\$	-	\$	746
Interest on government loans		6		-
Interest on lease obligations		9		6
Interest on accounts payable		1		5
	\$	16	\$	757

### 12. Government grants:

The Company participated the following government assistance programs that were made available by various government agencies during 2021 to support COVID-19 relief:

For the three months ended March 31,	2021		2020
Paycheck Protection Program	¢ 5	62 \$	_
Employee Retention Credit	•	33	-
	\$ 6	95 \$	

### (a) Paycheck Protection Program (PPP):

The Company received \$562 under the second round of the Paycheck Protection Program (PPP) in the United States. The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act, provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable after twenty-four weeks if the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities. The unforgiven portion of the PPP loan is payable over two years

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 27

at an interest rate of 1%, with a deferral of payments for the first six months. The Company used the proceeds for purposes consistent with the PPP and is applying for forgiveness.

### (b) Employee Retention Credit (ERC):

The Company was eligible for \$133 under the Employee Retention Credit (ERC) in the United States. The ERC is a refundable tax credit against certain employment taxes equal to 50% of the qualified wages an eligible employer pays to employees. For each employee, wages up to \$10 thousand can be counted to determine the amount of the 50% credit.

### 13. Share capital:

### (a) Issued:

	March 31,	December :	31,	2020	
	Number of				
Class A common shares	Shares	Amount	Shares		Amount
Balance, beginning of period:	25,198,529	203,642	17,268,472	\$	199,532
Private placement	-	-	7,804,987		4,659
Issuance costs	-	-	-		(601)
Exercise of RSUs	-	-	50,000		9
Share-based compensation	-	-	75,070		43
Balance, end of period:	25,198,529	203,642	25,198,529	\$	203,642

On August 5, 2020, the Company issued 3,571,428 Class A common shares at C\$0.56 per share in connection with the first tranche of a private placement. On August 17, 2020, the Company issued 586,685 Class A common shares at C\$0.56 per share as a second tranche of the private placement. The Company received \$1,779 in proceeds and recorded \$300 in issuance costs, of which \$93 settled through warrants (see Note 14) and \$207 was paid in cash, related to both tranches.

On October 6, 2020 50,000 restricted share units (RSUs) were converted to common shares that had a value of \$9 in contributed surplus that was reclassified to share capital (see Note 13(b) and (e)).

During November 2020, the Company issued 1,648,874 Class A common shares, 728,000 Class A common shares, and 1,270,000 Class A common shares at C\$1.03 per share in connection with the third tranche of a private placement. The Company received \$2,880 in proceeds and recorded \$301 in issuance costs.

On December 17, 2020, 75,070 Class A common shares were issued to a director of the Company as compensation for services. Compensation expense of \$43 for these Class A common shares was included in operating costs.

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 28

### (b) Contributed surplus:

	March 31, 2021	С	December 31, 2020
Balance, beginning of period Share-based compensation Expiration of warrants Converted RSUs	\$ 26,007 27 - -	\$	25,527 104 385 (9)
Balance, end of period	\$ 26,034	\$	26,007

### (c) Loss per share:

The calculation of loss per share is based on the weighted average number of Class A common shares outstanding. Where the impact of the exercise of options or warrants is anti-dilutive, they are not included in the calculation of diluted loss per share. The Company has incurred a net loss for each period presented and the inclusion of the outstanding options and warrants in the loss per share calculation are anti-dilutive and are therefore not included in the calculation.

The underlying Class A common shares pertaining to 895,325 outstanding share options, 1,239,126 restricted share units (RSUs), and 159,002 outstanding warrants could potentially dilute earnings.

### (d) Share option plan:

The Company established a share option plan to provide long-term incentives to attract, motivate, and retain certain key employees, officers, directors, and consultants providing services to the Company. The plan permitted granting options to purchase up to 10% of the outstanding Class A common shares of the Company. The share option plan was replaced at the Annual General Meeting on March 15, 2018 (see Note 13(e)), and all options issued and outstanding at that time will remain until such time they are exercised, expired, or forfeited. As of March 31, 2021, 895,325 share options are issued and outstanding. No additional options will be issued under this plan.

The following tables summarize information regarding share options outstanding:

	March 31, 2021			Decembe	r 31, 2	020				
	Number of shares under option	exercise		average exercise		average exercise		Number of shares under option	av ex	eighted verage ercise e (CDN)
Options outstanding, beginning of period Expired	895,325 -	\$	0.81 -	1,180,575 (285,250)	\$	0.89 1.16				
Options outstanding, end of period	895,325	\$	0.81	895,325	\$	0.81				
Options exercisable, end of period	895,325	\$	0.81	895,325	\$	0.81				

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 29

Exercise Price (CDN\$)	Options outstanding	Weighted average remaining contractual life	Options exercisable
0.70	681,012	6.04 years	681,012
0.80	170,932	5.63 years	170,932
2.30	12,381	0.38 years	12,381
2.70	31,000	1.13 years	31,000
	895,325	5.96 years	895,325

During the three months ended March 31, 2021, the estimated forfeiture rate was 10.36%. During the three months ended March 31, 2021, the Company recognized \$Nil (three months ended March 31, 2020 – \$7) of non-cash compensation expense related to the share option plan.

### (e) Omnibus plan:

The omnibus plan was approved by the shareholders at the Annual General Meeting on March 15, 2018 and replaces the share option plan, the employee share compensation plan and the director's share compensation plan, which provided for shares to be issued to employees and directors as compensation for services. The omnibus plan permits the issuance of options, stock appreciation rights, restricted share units and other share-based awards under one single plan.

The maximum number of common shares reserved under the omnibus plan is 3,363,631. Any common shares reserved under the predecessor share option plan related to awards that expire or forfeit will be rolled into the omnibus plan. As of March 31, 2021, 895,325 share options and 1,239,126 RSUs are issued and outstanding. In addition, 872,183 Class A common shares were issued during 2018 and 75,070 Class A common shares were issued during 2020 (see Note 13(a)) under the plan, leaving 281,927 awards remain available for future issuance.

The following tables summarize information regarding RSUs outstanding:

	March 31,	December 31,
	2021	2020
	Number of	Number of
	RSUs	RSUs
RSUs outstanding, beginning of period	1,224,126	1,050,400
Issued	15,000	325,061
Converted to common shares	-	(50,000)
Forfeitures	-	(101,335)
RSUs outstanding, end of period	1,239,126	1,224,126

During the three months ended March 31, 2021, 15,000 RSUs (three months ended March 31, 2020 – Nil) were issued at a weighted average grant date fair value of C\$0.69 per share. During the three months ended March 31, 2021, the Company recognized \$27 (three months ended March 31, 2020 - \$15) of non-cash compensation expense related to the RSUs.

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 30

### (f) Share-based compensation expense:

Non-cash compensation expense has been included in operating costs with respect to the share options, RSUs and shares granted to employees and non-employees as follows:

For the three months ended March 31,	2021	2020
Employees Directors and advisors	\$ 18 9	\$ 22 -
Non-cash compensation	\$ 27	\$ 22

### 14. Class A common share purchase warrants:

The following table details the number of Class A common share purchase warrants outstanding at each balance sheet date:

		Exercise		Number of Warrants Outstanding December		Number of Warrants Outstanding March
Grant Date	Expiry Date	Price	Granted	31, 2020	Expired	31, 2021
8/5/2020	7/31/2022	US\$ 0.42	139,284	139,284	-	139,284
8/17/2020	8/14/2022	US\$ 0.42	19,718	19,718	-	19,718
			<u> </u>	<u> </u>		
			159,002	159,002	-	159,002

Each warrant entitles its holder to purchase one Class A common share. At March 31, 2021, the 159,002 warrants are valued at \$93.

### 15. Segmented information:

The operations of the Company are in one industry segment: digital mapping and related services. Revenue by geographic segment is included in Note 10.

Property and equipment of the Company are located as follows:

	March 31, 2021	Decen	nber 31, 2020
United States	\$ 2,482	\$	2,654
Canada	10		30
Europe	21		24
Asia/Pacific	20		23
	\$ 2,533	\$	2,731

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 31

A summary of sales to major customers that exceeded 10% of total sales during each period are as follows:

Three months ended March 31,	2021	2020
Customer A	\$ 9	\$ 570
Customer B	28	131
Customer C	-	224
	\$ 37	\$ 925

### 16. Financial risk management:

The Company has exposure to the following risks from its use of financial instruments: credit risk, market risk, liquidity risk, and capital risk. Management, the Board of Directors, and the Audit Committee monitor risk management activities and review the adequacy of such activities. There have been no significant changes to the Company's risk management strategies since December 31, 2020.

Amounts receivable as of March 31, 2021 and December 31, 2020, consist of:

	March 31, 2021	December 31, 2020
Trade receivables Other miscellaneous receivables	\$ 480 148	\$ 351 228
	\$ 628	\$ 579

Trade receivables by geography consist of:

	March 31, 2021	December 3 202	
United States Europe Asia/Pacific	\$ 261 145 74	\$ 3 24 7	2
	\$ 480	\$ 35	1

An aging of the Company's trade receivables are as follows:

	March 31, 2021	Dec	cember 31, 2020
Current	\$ 366	\$	270
31-60 days	53		22
61-90 days	33		21
Over 91 days	28		38
	\$ 480	\$	351

The balance of the past due amounts relates to reoccurring customers and are considered collectible.

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

#### For the three months ended March 31, 2021

Page 32

#### 17. Fair values:

The fair values of the financial assets and liabilities are shown at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

- Cash, amounts receivable, accounts payable and accrued liabilities and provisions approximate their carrying amounts largely due to the short-term maturities of these instruments.
- Notes payable, project financing and government loans are evaluated by the Company based on parameters such as interest rates and the risk characteristics of the instrument.
- The fair value of the warrants is estimated using the Black-Scholes option pricing model incorporating various inputs including the underlying price volatility and discount rate.

### (a) Fair value hierarchy:

Financial instruments recorded at fair value on the Condensed Consolidated Interim Balance Sheet are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1 – valuations based on quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – valuation techniques based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices;

Level 3 – valuation techniques using inputs for the asset or liability that are not based on observable market data (unobservable inputs).

During the reporting periods, there were no transfers between Level 1 and Level 2 fair value measurements.

### 18. Correction of immaterial error:

During the fourth quarter of 2020, the Company determined the rates used to calculate capitalized labor costs were not properly converted from the local to functional currency. The Company revised beginning deficit and corrected the immaterial error in the accompanying prior period financial information. In addition, the company reclassified intangible assets under construction that were previously included in property and equipment.

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2021

Page 33

The following table sets forth the effect these adjustments had on the Company's condensed consolidated interim statements of loss and other comprehensive loss for the three months ended March 31, 2020:

		March 31, 2020			
	Previous	ly			
	Reporte	d Adju	stment	Recast	
Operating costs	\$ 2,26	7 \$	20 \$	2,287	
Depreciation of property and equipment	27	0	(2)	268	
Operating loss	(1,04	4)	(18)	(1,062)	
Net loss	(1,75	2)	(18)	(1,770)	

The following table sets forth the effect these adjustments had on the Company's condensed consolidated interim statements of cash flows for the three months ended March 31, 2020:

	March 31, 2020				
	Previously				
	Reported	Adjustment	Recast		
Net loss	\$ (1,752)	\$ (18)	\$ (1,770)		
Depreciation of property and equipment	270	(2)	268		
Cash flows used in operating activities	(650)	(20)	(670)		
Purchase of property and equipment	(119)	67	(52)		
Investment in intangible assets	-	(47)	(47)		
Cash flows used in investing activities	(119)	20	(99)		

### 19. Subsequent event:

In April 2021, the Company issued 613,005 Class A common shares (Shares) under an issuer private placement at a price of CAD\$0.87 per Share, raising aggregate gross proceeds of CAD\$553.