

Condensed Consolidated Interim Financial Statements of

# INTERMAP TECHNOLOGIES CORPORATION

First quarter ended March 31, 2024

NOTICE: The condensed consolidated interim financial statements and notes thereto for the three months ended March 31, 2024 have not been reviewed by the Company's external auditors.

# **Management's Discussion and Analysis**

For the quarter ended March 31, 2024

For purposes of this discussion, "Intermap®" or the "Company" refers to Intermap Technologies® Corporation and its subsidiaries.

This management's discussion and analysis (MD&A) is provided as of May 14, 2024 and should be read together with the Company's unaudited Condensed Consolidated Interim Financial Statements and the accompanying notes for the three months ended March 31, 2024 and the audited Consolidated Financial Statements as at December 31, 2023 and 2022, together with the accompanying notes. The results reported herein have been prepared in accordance with IFRS Accounting Standards and, unless otherwise noted, are expressed in United States dollars.

The Condensed Consolidated Interim Financial Statements have been prepared on a going concern basis in accordance with IFRS Accounting Standards. The going concern basis of presentation assumes the Company will continue to operate for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of business.

The Condensed Consolidated Interim Financial Statements do not reflect adjustments that would be necessary if the going concern assumption were not appropriate. If the going concern basis were not appropriate for these financial statements, then adjustments would be necessary to the carrying amounts of assets and liabilities, the reported expenses and the classifications used in the statements of financial position.

Additional information relating to the Company, including the Company's AIF, can be found on the Company's website at www.intermap.com and on SEDAR at www.sedar.com.

#### **NON-GAAP MEASURES**

This MD&A makes reference to certain non-GAAP measures such "EBITDA" and "Adjusted EBITDA". These non-GAAP measures are not recognized, defined or standardized measures under IFRS. The Company's definition of EBITDA and Adjusted EBITDA will likely differ from that used by other companies and therefore comparability may be limited. EBITDA and Adjusted EBITDA should not be considered a substitute for or in isolation from measures prepared in accordance with GAAP. These non-GAAP measures should be read in conjunction with the Company's audited Consolidated Financial Statements and the accompanying notes for the years ended December 31, 2023 and 2022. Readers should not place undue reliance on non-GAAP measures and should instead view them in conjunction with the most comparable GAAP financial measures. See the reconciliation of EBITDA and Adjusted EBITDA to the most comparable GAAP financial measure in the Reconciliation of Non-GAAP Measures section of this MD&A.

### FORWARD-LOOKING STATEMENTS

In the interest of providing the shareholders and potential investors of Intermap Technologies® Corporation ("Intermap" or the "Company") with information about the Company and its subsidiaries, including management's assessment of Intermap's and its

subsidiaries' future plans, operations and financing alternatives, certain statements and information provided in this MD&A constitute forward-looking statements or information (collectively, "forward-looking statements"). Forward-looking statements are typically identified by words such as "may", "will", "should", "could", "anticipate", "expect", "project", "estimate", "forecast", "plan", "intend", "target", "believe", and similar expressions suggesting future outcomes, and includes statements that actions, events, or conditions "may," "would," "could," or "will" be taken or occur in the future. These forward-looking statements may be based on assumptions that the Company believes to be reasonable based on the information available on the date such statements are made, such statements are not guarantees of future performance and readers are cautioned against placing undue reliance on forward-looking statements. By their nature, these statements involve a variety of assumptions, known and unknown risks and uncertainties, and other factors which may cause actual results, levels of activity, and achievements to differ materially from those expressed or implied by such statements. The forward-looking information contained in this MD&A is based on certain assumptions and analysis by management of the Company in light of its experience and perception of historical trends, current conditions and expected future development and other factors that it believes are appropriate.

Forward-looking information and statements in this MD&A include, but are not limited to the following:

- increases in recurring revenue generated from multi-license contracts in Europe and software subscription renewal value increase;
- all trade receivable balances are highly likely to be paid in full by the customer;
- the factors noted under "Liquidity and Capital Resources" in the aggregate indicate there are material uncertainties which may cast significant doubt about the Company's ability to continue as a going concern;
- failure to achieve certain requirements could have a material adverse effect on the Company's financial condition and/or results of operations.

The material factors and assumptions used to develop the forward-looking statements herein include, but are not limited to, the following: (i) there will be adequate liquidity available to the Company to carry out its operations; (ii) payments on material contracts will occur within a reasonable period of time after contract completion; (iii) the continued sales success of Intermap's products and services; (iv) the continued success of business development activities; (v) there will be no significant delays in the development and commercialization of the Company's products; (vi) the Company will continue to maintain sufficient and effective production and software development capabilities to compete on the attributes and cost of its products; (vii) there will be no significant reduction in the availability of qualified and cost-effective human resources; (viii) the continued existence and productivity of subsidiary operations; (ix) demand for geospatial related products and services will continue to grow in the foreseeable future; (x) there will be no significant barriers to the integration of the Company's products and services into customers' applications; (xi) the Company will be able to maintain compliance with applicable contractual and regulatory obligations and requirements, (xii) superior technologies/products do not develop that would render the

Company's current product offerings obsolete, and (xiii) impact of a potential future pandemic on the Company's future operations and performance.

Intermap's forward-looking statements are subject to risks and uncertainties pertaining to, among other things, cash available to fund operations, availability of capital, revenue fluctuations, nature of government contracts, economic conditions, loss of key customers, retention and availability of executive talent, competing technologies, continued listing of its common shares on the Toronto Stock Exchange or equivalent exchange, common share price volatility, loss of proprietary information, software functionality, internet and system infrastructure functionality, information technology security, breakdown of strategic alliances, and international and political considerations, including but not limited to those risks and uncertainties discussed under the heading "Risk Factors" in the annual MD&A and the Company's other filings with securities regulators.

The impact of any one risk, uncertainty, or factor on a particular forward-looking statement is not determinable with certainty as these are interdependent, and the Company's future course of action depends on Management's assessment of all information available at the relevant time. Except to the extent required by law, the Company assumes no obligation to publicly update or revise any forward-looking statements made in this MD&A, whether as a result of new information, future events, or otherwise. All subsequent forward-looking statements, whether written or oral, attributable to the Company or persons acting on the Company's behalf, are expressly qualified in their entirety by these cautionary statements.

### **BUSINESS OVERVIEW**

Intermap is a global geospatial intelligence company, creating a wide variety of geospatial solutions and analytics for its customers. Intermap is a premier worldwide provider of geospatial data solutions.

Intermap currently generates revenue from three primary business activities, composed of (i) data acquisition and collection, using proprietary radar sensor technologies; (ii) value-added data products and services, which leverage the Company's proprietary NEXTMap® database, together with proprietary software and fusion technologies; and (iii) commercial applications and solutions, including a webstore and software sales targeting selected industry verticals that rely on accurate high resolution elevation data.

These geospatial solutions are used in a wide range of applications including, but not limited to, location-based information, risk assessment, geographic information systems (GIS), engineering, utilities, global positioning systems (GPS) maps, oil and gas, renewable energy, hydrology, environmental planning, land management, wireless communications, transportation, advertising, and 3D visualization.

Intermap has the ability to create its own digital 3D geospatial data using its proprietary multi-frequency radar mounted in Learjet aircraft. Intermap's radar-based technology allows it to collect data at any time of the day, including under conditions such as cloud and tree cover, or darkness, which are conditions that limit most competitive technologies. The Company's proprietary radar also enables data to be collected over larger areas, at higher collection speeds, and at accuracy levels that are difficult to achieve with competitive technologies.

In addition to data collection, the Company is a world leader in data fusion, analytics, and orthorectification, and has decades of experience aggregating data derived from a number of different sensor technologies and data sources. The Company processes raw digital elevation and image data from its own and other sources to create three high resolution geospatial datasets that provide a ground-true foundation layer upon which accurate value-added products and services can be developed. The three high resolution data sets include digital surface models (DSM), digital terrain models (DTM), and orthorectified radar images (ORI). These datasets are further augmented with additional elevation and resolution data layers and served to customers by web service to create other value-added products, such as viewsheds, line of sight maps, and orthorectified mosaic tiles.

Unlike many geospatial companies, because of its unique acquisition and processing capability, Intermap retains exclusive ownership of its high resolution NEXTMap® database, which covers the entire globe. Intermap's NEXTMap database, together with third party data and our in-house analytics team, provide a variety of applications and geospatial solutions for its customers. The NEXTMap database contains a fusion of proprietary multi-frequency radar imagery and data, including unique Interferometric Synthetic Aperture Radar (IFSAR)-derived data, proprietary data models, and purchased third-party data, collected from multiple commodity sensor technologies, such as light detection and ranging (LiDAR), photogrammetry, satellite, and other available sources. The NEXTMap database also includes proprietary information developed by our analytical teams such as 3D city models, census data, real-time traffic, 3D road vectors, outdoor advertising assets, weather related hazards, points of interest, cellular towers, flood models and wildfire models.

The Company generates revenue by licensing its geospatial products using its proprietary data, analytics, and applications for specific industries.

### FINANCIAL INFORMATION AND DISCUSSION OF OPERATIONS

The following table sets forth selected financial information for the periods indicated.

### **Selected Annual Information**

U.S. \$ millions, except per share data			M	arch 31, 2023
Revenue: Acquisition services Value-added data Software and solutions	\$	0.5 0.3 0.9	\$	- 0.7 1.3
Total revenue	\$	1.7	\$	2.0
Operating loss	\$	(8.0)	\$	(0.8)
Net loss	\$	(8.0)	\$	(0.8)
EPS basic and diluted	\$	(0.02)	\$	(0.02)
Adjusted EBITDA <sup>(1)</sup>	\$	2.2	\$	0.5
Assets:				
Cash and amounts receivable	\$	2.6	\$	2.4
Total assets	\$	6.2	\$	6.4
Liabilities:				
Long-term liabilities (including lease obligations)	\$	0.6	\$	0.8
Total liabilities	\$	10.3	\$	8.6

<sup>(1)</sup>Adjusted EBITDA is a non-GAAP measure. See "Reconciliation of Non-GAAP Measures" below.

### Revenue

Consolidated revenue for the quarter ended March 31, 2024 was \$1.7 million, compared to \$2.0 million for 2023. Deferred revenue increased by \$2.66 million, driven primarily by the receipt of initial payments from the Indonesian government. Adjusted for upfront payments, which were invested to upgrade Intermap's sensor, processing and airborne platforms, revenue and incremental deferred revenue of \$2.66 million totaled \$4.3 million for the first quarter of 2024, compared to \$2.8 million for the same period in 2023. Approximately 77% of consolidated revenue was generated outside the United States, compared to 59% for 2023.

### **Acquisition Services**

Acquisition services revenue for the quarter ended March 31, 2024 totaled \$0.5 million, compared to Nil for 2023. The increase is due to the Company starting to perform predeployment activities for its material acquisition services contract in Indonesia. The Company expects to recognize approximately 60% of its Indonesian revenue while its airborne platform is deployed to collect data, during the second and third quarters of 2024. Last year, Intermap experienced a delay in the award of key government contracts, reducing its acquisition services.

### Value-added Data

Value-added data revenue decreased to \$0.3 million for the quarter ended March 31, 2024 as compared to \$0.7 million for 2023. The change relates to timing differences in the delivery of repeating data products.

### **Software and Solutions**

Software and solutions revenue decreased to \$0.9 million from \$1.3 million for the first quarter of 2024 and 2023, respectively. The decrease is due to the timing of software integration services delivered in 2023. For the first quarter of 2024, recurring revenue makes up 72% of commercial revenue and the software and solutions recurring revenue represented 56% of total revenue. In the U.S., InsitePro® software subscription revenue represented 68% of total software and solutions revenue. The Company projects its insurance business to continue growing at a CAGR of more than 20% over the next few years.

### **Classification of Operating Costs**

The composition of the operating costs on the Consolidated Statements of Loss and Other Comprehensive Loss is as follows:

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U.S. \$ millions		2024						
Personnel	\$	1.4	\$	1.7				
Purchased services & materials		0.6		0.6				
Facilities and other expenses		0.2		0.1				
Travel		-		-				
	\$	2.2	\$	2.4				

### **Personnel**

Personnel expense includes direct labor, employee compensation, employee benefits, and commissions. Personnel expense for the quarters ended March 31, 2024 and 2023 totaled \$1.4 million and \$1.7 million, respectively. The decrease was due to headcount reduction between the periods.

Non-cash compensation expense is included in operating costs and relates to the Company's omnibus incentive plan and shares granted to employees and non-employees. Non-cash share-based compensation for the years ended December 31, 2024 and 2023, increased to \$126 thousand from \$94 thousand, respectively. The increase is due to the timing of award issuances.

### **Purchased Services and Materials**

Purchased services and materials (PS&M) includes (i) aircraft and radar related costs, including jet fuel; (ii) insurance, professional and consulting costs; (iii) third-party support services related to the collection, processing and editing of the Company's airborne radar data collection activities; (iv) third-party data collection activities (i.e., LiDAR, satellite imagery, air photo, etc.); and (v) third-party software expenses (including maintenance and support).

For the quarters ended March 31, 2024, and 2023, PS&M expense remained consistent at \$0.6 million for each period.

### **Facilities and Other Expenses**

For the quarters ended March 31, 2024 and 2023, facilities and other expenses increased slightly to \$0.2 million from \$0.1 million.

#### **Travel**

For the quarters ended March 31, 2024 and 2023, travel expense remained unchanged at \$Nil million each quarter.

#### **Net Loss**

Net loss remained consistent at \$0.8 million for the quarters ended March 31, 2024 and 2023.

### **Reconciliation of Non- GAAP Measures**

To supplement the audited Consolidated Financial Statements, which are prepared and presented in accordance with GAAP, the Company provides the following non-GAAP financial measures: EBITDA and Adjusted EBITDA, as EBITDA and Adjusted EBITDA are included as a supplemental disclosure because Management believes that such measurement provides a better assessment of the Company's operations on a continuing basis by eliminating certain non-cash charges or gains that are nonrecurring.

The term Earnings before interest, taxes, depreciation and amortization (EBITDA) consists of net loss and excludes interest (financing costs), taxes, and depreciation. Adjusted EBITDA also excludes working capital investment, share-based compensation, fair value adjustments and foreign currency translation.

The most directly comparable measure to EBITDA and Adjusted EBITDA calculated in accordance with IFRS is net loss. The following is a reconciliation of the Company's net loss to Adjusted EBITDA.

	Three months March 3								
U.S. \$ millions	2	024	2	2023					
Net loss	\$	(8.0)	\$	(8.0)					
Amortization of intangible assets		0.1		0.1					
Depreciation of property and equipment		0.1		0.1					
Depreciation of right of use assets		-		0.1					
EBITDA	\$	(0.6)	\$	(0.5)					
Working capital investment									
Increase in unearned revenue		2.7		0.9					
Share-based compensation		0.1		0.1					
Adjusted EBITDA	\$	2.2	\$	0.5					

Adjusted EBITDA for the quarter ended March 31, 2024 was positive \$2.2 million, compared to positive \$0.5 million for the same period in 2023. The improvement of Adjusted EBITDA is primarily due to the timing of collections impacting the unearned revenue balance.

### **Amortization of Intangible Assets**

Amortization expense for intangible assets for the quarters ended March 31, 2024 and 2023 were consistent at \$0.1 million for each period.

### **Depreciation of Property and Equipment**

Depreciation expense for property and equipment for the quarters ended March 31, 2024 and 2023 were consistent at \$0.1 million for each period.

### **Depreciation of Right of Use Assets**

Depreciation expense for right of use assets for the quarters ended March 31, 2024 and 2023 was \$Nil and \$0.1 million, respectively.

### **Amounts Receivable and Unbilled Revenue**

Work is performed on contracts that provide invoicing upon the completion of identified contract milestones. Revenue on certain of these acquisition services contracts is recognized using the percentage-of-completion method of accounting based on the ratio of costs incurred to date over the estimated total costs to complete the contract. While an effort is made to align payments on contracts with work performed, the completion of milestones does not always coincide with the costs incurred on a contract, resulting in revenue being recognized in excess of billings. These amounts are recorded in the consolidated statements of financial position as unbilled revenue.

Amounts receivable and unbilled revenue increased to \$0.5 million at March 31, 2024 from \$0.3 million at December 31, 2023. The Company reviews the amounts receivable aging monthly and monitors the payment status of each invoice to determine the collectability. At the statement of financial position date, \$Nil has been reserved as uncollectible as all trade receivable balances greater than 90 days are highly likely to be paid in full by the customer.

### **Accounts Payable and Accrued Liabilities**

Accounts payable and accrued liabilities generally include trade payables, project-related accruals and personnel-related costs. Accounts payable and accrued liabilities decreased to \$4.1 million at March 31, 2024 from \$4.4 million from December 31, 2023.

	March 31,	December 31,
U.S. \$ millions	2024	2023
Accounts payable	\$ 2.3	\$ 2.4
Accrued liablities	1.8	2.0
	\$ 4.1	\$ 4.4

### **Government Loans**

The government loans balance remained consistent at \$0.4 million at March 31, 2024 and December 31, 2023. The loans were available to help off-set the impacts of the COVID-19 pandemic and will be repaid.

#### **Unearned Revenue**

The unearned revenue balance at March 31, 2024 increased to \$5.2 million from \$2.6 million at December 31, 2023. This balance consists of payments received from customers for contracts that are in progress and have not yet fulfilled the necessary revenue recognition criteria. The increase in unearned revenue reflects the volatility and timing of payments of higher quality revenue as a growing proportion of accounts transition to multi-year contracts, where the Company has been successful negotiating higher pricing and extended duration. At March 31, 2024, 50% of the total balance is related to software and solutions license revenue (91% at December 31, 2023), in which the license fee is paid upfront for the term of the

license. The balance relates to the collection of milestone billings on acquisition services contracts and data licenses.

### QUARTERLY FINANCIAL INFORMATION

### **Selected Quarterly Information**

The following table sets forth selected quarterly financial information for Intermap's eight most recent fiscal quarters. This information is unaudited, but reflects all adjustments of a normal, recurring nature that are, in the opinion of management, necessary to present a fair statement of Intermap's consolidated results of operations for the periods presented. Quarter-to-quarter comparisons of Intermap's financial results are not necessarily meaningful and should not be relied on as an indication of future performance.

For the last eight quarters, the Company has been severely undercapitalized and was therefore required to self-finance the advancement of high-growth opportunities in the government vertical. As a result, revenue has been delayed.

U.S. \$ millions, except per share data	;	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	;	Q1 2024
Total revenue	\$	2.4	\$ 1.2	\$ 1.2	\$ 2.0	\$ 1.5	\$ 1.5	\$ 1.2	\$	1.7
Depreciation	\$	0.3	\$ 0.3	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.2	\$ 0.1	\$	0.1
Financing costs	\$	-	\$ -	\$ 0.1	\$ -	\$ -	\$ -	\$ 0.1	\$	-
Operating loss	\$	(0.7)	\$ (1.9)	\$ (1.4)	\$ (0.8)	\$ (1.0)	\$ (0.8)	\$ (0.7)	\$	(0.8)
Net loss	\$	(0.6)	\$ (1.8)	\$ (1.6)	\$ (0.8)	\$ (1.1)	\$ (0.8)	\$ (1.0)	\$	(0.8)
Net loss per share										
- basic and diluted	\$	(0.02)	\$ (0.06)	\$ (0.04)	\$ (0.02)	\$ (0.03)	\$ (0.02)	\$ (0.03)	\$	(0.02)
Adjusted EBITDA <sup>(1)</sup>	\$	(0.1)	\$ (1.6)	\$ -	\$ 0.5	\$ (0.9)	\$ (0.9)	\$ (0.9)	\$	2.2

<sup>&</sup>lt;sup>(1)</sup>Adjusted EBITDA is a non-GAAP measure. See "Reconciliation of Non-GAAP Measures" above.

### LIQUIDITY AND CAPITAL RESOURCES

Management continually assesses liquidity in terms of the ability to generate sufficient cash flow to fund the business. Net cash flow is affected by the following items: (i) operating activities, including the level of trade receivables, unbilled receivables, accounts payable, accrued liabilities and unearned revenue; (ii) investing activities, including the purchase of property and equipment; and (iii) financing activities, including debt financing and the issuance of capital stock.

### Operating Activities

During the quarter ended March 31, 2024, the Company generated an operating loss of \$0.8 but incurred positive Adjusted EBITDA¹ of \$2.2 million. Revenue for the quarter ended March 31, 2024 was \$1.7 million, which is a \$0.3 million decrease as compared to the same period in 2023. At March 31, 2024, the Company has a shareholders' deficit of \$4.1 million.

<sup>&</sup>lt;sup>1</sup> Adjusted EBITDA is a non-GAAP measure. See "Reconciliation of Non-GAAP Measures above"

Cash provided by operations during the quarter ended March 31, 2024 totaled \$1.7 million, compared to cash used by operations of \$0.3 million during the same period in 2023 which was mainly due to cash received on an acquisition services contract.

At March 31, 2024, \$5.2 million of the current assets over current liabilities deficiency relates to unearned revenue, which is the accounting treatment for contracts in which the revenue recognition criteria have not been met at the time of payment. The Company has an obligation to deliver the required services (software) over the term of the license, and there is no incremental cash cost or payment. During the first quarter of 2024, the Company began executing on a new acquisition services contract award exceeding \$15 million to be recognized over the next 12 to 15 months, along with significant commercial pipeline, and as such, management expects to meet the obligations as they come due through operations.

### **Investing Activities**

Net cash used in investing activities totaled \$0.3 million and \$0.1 million for the quarters ended March 31, 2024 and 2023, respectively. For both periods, the balance related to the purchase of computer related equipment and the capitalization of labor and materials to build the data archive, processing capabilities, and software assets in advance of anticipated contract awards.

### Financing Activities

Net cash provided by financing activities totaled Nil for the quarter ended March 31, 2024, as compared to net cash used in financing activities of \$0.1 million during the same period in 2023. The net cash provided during the quarter ended March 31, 2024 resulted from proceeds from a private placement and exercise of warrants of \$0.2 million, offset by private placement issuance costs, payments of lease obligations, and repayment of loans \$0.2 million. The net cash used during the quarter ended March 31, 2023 resulted from repayment of bank and government loans and the payment of lease obligations totaling \$0.1 million.

The Company is dependent upon its cash flow from operations to fund its business as it currently has no line of credit or credit facility in place.

The Company's ability to continue as a going concern is dependent on management's ability to successfully secure sales with upfront payments, execute on the new foreign government contract award, and / or draw \$1.9 million of incremental working capital to fund airborne and field operations and data processing. Liquidity will be provided through a combination of funds from operations, contract billing milestone acceleration, partner advances or equity issuance, as needed. Failure to achieve these requirements could have a materially adverse effect on the Company's financial condition and / or results of operations. The Board of Directors and management continue to take actions to address these issues including exploring options for additional capital and working with partners to accelerate milestone payments.

### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Intermap's significant accounting policies are set out in Note 3 of the Condensed Consolidated Interim Financial Statements. The Condensed Consolidated Interim Financial Statements have been prepared in accordance with International Accounting Standard 34 as

issued by the International Accounting Standards Board . Certain of these accounting policies, as well as estimates made by management in applying such policies, are recognized as critical because they require management to make subjective or complex judgements about matters that are inherently uncertain. As detailed in Intermap's Annual MD&A, these critical accounting estimates relate to: depreciation and amortization rates, accounts receivables, share-based compensation, government loans, revenue and impairment. For additional details, see Note 2 of the Condensed Consolidated Interim Financial Statements.

### **Revenue Recognition**

Revenue is recognized when a customer obtains control of the good or services. Determining the timing of the transfer of control, at a point in time or overtime, requires judgement.

### Acquisition Service Contracts

Revenue from acquisition service contracts is recognized over time based on the ratio of costs incurred to estimated total contract costs. The use of this method of measuring progress towards complete satisfaction of the performance obligations requires estimates to determine the cost to complete each contract. These estimates are reviewed monthly and adjusted as necessary. Provisions for estimated losses, if any, are recognized in the period in which the loss is determined. Invoices are issued according to contractual terms and are usually payable within 30 days. Revenue recognized in advance of billings are presented as unbilled revenue.

#### Data Licenses

Revenue from the sale of data licenses in the ordinary course of business is measured at the fair value of the consideration received or receivable. Customers obtain control of data products upon receipt of a physical hard drive or download of the data from a web link provided. Invoices are generated, and revenue is recognized at that point in time. Invoices are generally paid within 30 days.

### Software Subscriptions

Software subscriptions are paid at the beginning of the license term. Revenue is recognized overtime, and payments for future months of service are recognized in unearned revenue. While the license agreements are for a fixed term, some agreements also contain a limited number of clicks or uses. If the limit is reached prior to the end of the term, the license ends early.

### **OFF-BALANCE SHEET ARRANGEMENTS**

As at May 14, 2024 and March 31, 2024, the Company did not have any material off-balance sheet arrangements.

### **OUTSTANDING SHARE DATA**

The Company's authorized capital consists of an unlimited number of Class A common shares without par value and an unlimited number of Class A participating preferred shares without par value. At the close of business on May 14, 2024, 41,977,490 Class A common shares were issued and outstanding. There are currently no Class A participating preferred shares issued and outstanding.

As of May 14, 2024, potential dilutive securities include (i) 719,443 outstanding share options with a weighted average exercise price of C\$0.72, (ii) 3,679,623 restricted share units, and (iii) 7,397,245 warrants outstanding with a weighted average exercise price of US\$0.53. Each option and warrant entitles the holder to purchase one Class A common share. The following warrants expire on the dates listed below:

- 3,148,900 warrants expire on November 15, 2024;
- 115,000 warrants expire on December 6, 2024;
- 858,600 warrants expire on August 9, 2025;
- 602,500 warrants expire on August 15, 2025;
- 84,545 warrants expire on September 4, 2025;
- 736,700 warrants expire on October 19, 2025;
- 1,731,000 warrants expire on December 20, 2025; and
- 120,000 warrants expire on January 3, 2026.

Other than as listed above, the Company does not currently have any material financial instruments which can be converted into additional common shares.

# INTERNAL CONTROLS AND DISCLOSURE CONTROLS AND PROCEDURES

### **Internal Control Over Financial Reporting**

The Company's Chairman and Chief Executive Officer and the Company's Chief Financial Officer have designed, or have caused to be designed under their supervision, internal control over financial reporting as defined under National Instrument 52-109 – *Certification of Disclosure in Issuer's Annual and Interim Filings*, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

### **Changes in Internal Control Over Financial Reporting**

There have been no significant changes in the design of internal control over financial reporting that occurred during the period beginning January 1, 2024 and ending on March 31, 2024 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

### **Disclosure Controls and Procedures**

The Company's Chairman and Chief Executive Officer and the Company's Chief Financial Officer have designed, or have caused to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that material information relating to the Company has been made known to them and that information required to be disclosed in the Company's annual filings, interim filings or other reports filed by it or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified by applicable securities legislation

### **RISKS AND UNCERTAINTIES**

The risks and uncertainties relating to the business and affairs of the Company are described in the Company's 2023 Annual Report and the Annual Information Form.

### **Additional Information**

Additional risk factors may be detailed in the Company's Annual Information Form, which can be found on the Company's Web site at www.intermap.com and on SEDAR at www.sedar.com.

Condensed Consolidated Interim Statements of Financial Position (In thousands of United States dollars) (Unaudited)

Current assets:   Cash   \$ 2,097   \$ 677   Amounts receivable (Note 16)   445   3112   Prepaid expenses   440   3111   1000		March 31, 2024	D	ecember 31, 2023
Cash Amounts receivable (Note 16) 455 312 Prepaid expenses 440 431 11	Assets			
Amounts receivable (Note 16)         455         312           Prepaid expenses         440         311           Prepaid expenses         43         50           Property and equipment (Note 4)         1,087         979           Intangible assets (Note 5)         966         977           Right of use assets (Note 6)         305         381           Intensity (Note 7)         849         849           Total assets         6,242         4,536           Liabilities and Shareholders' Deficiency         866         9.78           Current liabilities         8         6,242         4,536           Accounts payable and accrued liabilities (Note 8)         4,070         \$ 4,388           Bank loan (Note 9(a))         36         38           Current portion of government loans (Note 9(c))         116         117           Lease obligations (Note 10)         214         2,553           Income taxes payable         5         4         2           Bank loan (Note 9(a))         23         3           Long-term project financing (Note 9(b))         177         182           Long-term government loans (Note 9(c))         241         274           Lease obligations (Note 10)         297				
Prepaid expenses         440         311           Prepaid expenses         43         50           Property and equipment (Note 4)         1,087         979           Intangible assets (Note 5)         966         977           Right of use assets (Note 6)         305         381           Investment (Note 7)         849         849           Total assets         5,6242         4,536           Liabilities and Shareholders' Deficiency         **         4,070         4,388           Bank loan (Note 9(a))         36         38           Bank loan (Note 9(a))         36         38           Current portion of government loans (Note 9(c))         116         117           Lease obligations (Note 10)         214         2,553           Income taxes payable         5,214         2,553           Income taxes payable         58         61           Bank loan (Note 9(a))         23         33           Long-term project financing (Note 9(b))         177         182           Long-term project financing (Note 9(b))         177         182           Long-term government loans (Note 9(c))         241         274           Lease obligations (Note 10)         249         29		\$ ,	\$	_
Prepaid expenses	` ,			
Prepaid expenses         43         50           Property and equipment (Note 4)         1,087         979           Intangible assets (Note 5)         966         977           Right of use assets (Note 6)         305         384           Tight of use assets (Note 7)         849         849           Total assets         5,6242         4,536           Liabilities and Shareholders' Deficiency           Current liabilities           Accounts payable and accrued liabilities (Note 8)         4,070         4,388           Bank loan (Note 9(a))         36         38           Current portion of government loans (Note 9(c))         116         117           Lease obligations (Note 10)         214         2,553           Income taxes payable         5,214         2,553           Income taxes payable         58         61           Bank loan (Note 9(a))         23         3           Long-term groject financing (Note 9(b))         177         182           Long-term government loans (Note 9(c))         24         274           Lease obligations (Note 10)         149         198           Total liabilities         10,298         8,101           Share capital (Note 13(a))	Frepaid expenses			
Property and equipment (Note 4)         1,087         979           Intangible assets (Note 5)         966         977           Right of use assets (Note 6)         305         381           Investment (Note 7)         849         849           Total assets         6,242         4,536           Liabilities and Shareholders' Deficiency           Eurrent liabilities           Accounts payable and accrued liabilities (Note 8)         4,070         4,388           Bank loan (Note 9(a))         36         38           Current portion of government loans (Note 9(c))         116         117           Lease obligations (Note 10)         214         2,53           Income taxes payable         58         61           Bank loan (Note 9(a))         23         33           Long-term groyer (Note 9(a))         23         33           Long-term project financing (Note 9(b))         177         182           Long-term government loans (Note 9(c))         241         274           Lease obligations (Note 10)         149         198           Total liabilities         10,298         8,101           Share capital (Note 13(a))         20,92,96         20,92,96           Warranto (Note 4(		•		•
Intangible assets (Note 5)         966         977           Right of use assets (Note 6)         305         381           Investment (Note 7)         849         849           Total assets         6,242         4,536           Liabilities and Shareholders' Deficiency           Current liabilities           Accounts payable and accrued liabilities (Note 8)         4,070         4,388           Bank loan (Note 9(a))         36         38           Bank loan (Note 9(a))         214         257           Unearned revenue         5,214         2,553           Income taxes payable         58         61           Bank loan (Note 9(a))         23         33           Long-term project financing (Note 9(b))         177         182           Long-term government loans (Note 9(c))         241         274           Lease obligations (Note 10)         149         198           Total liabilities         10,298         8,101           Shareholders' deficiency:         241         274           Lease obligations (Note 13(a))         29,462         209,296           Warrants (Note 14)         755         791           Accumulated other comprehensive loss         153		_		
Right of use assets (Note 6) Investment (Note 7)         305 849         3849         849         849         849         849         849         849         849         849         849         849         849         849         840         86         82         4,536         36         36         36         36         38         85         84,070         \$ 4,388         88 <td>. , , ,</td> <td>,</td> <td></td> <td></td>	. , , ,	,		
Investment (Note 7)				
Total assets				
Current liabilities:         Accounts payable and accrued liabilities (Note 8)       \$ 4,070       \$ 4,388         Bank loan (Note 9(a))       36       38         Current portion of government loans (Note 9(c))       116       117         Lease obligations (Note 10)       214       257         Unearned revenue       5,214       2,553         Income taxes payable       58       61         Bank loan (Note 9(a))       23       33         Long-term project financing (Note 9(b))       177       182         Long-term povernment loans (Note 9(c))       241       274         Lease obligations (Note 10)       149       198         Total liabilities       10,298       8,101         Share capital (Note 13(a))       209,462       209,296         Warrants (Note 14)       755       791         Accumulated other comprehensive loss       (153)       (156)         Contributed surplus (Note 13(b))       27,200       26,985         Deficit       (241,320)       (240,481)         Total shareholders' deficiency       (4,056)       (3,565)		\$	\$	
Bank loan (Note 9(a))         36         38           Current portion of government loans (Note 9(c))         116         117           Lease obligations (Note 10)         214         257           Unearned revenue         5,214         2,553           Income taxes payable         58         61           Bank loan (Note 9(a))         23         33           Long-term project financing (Note 9(b))         177         182           Long-term government loans (Note 9(c))         241         274           Lease obligations (Note 10)         149         198           Total liabilities         10,298         8,101           Share capital (Note 13(a))         209,462         209,296           Warrants (Note 14)         755         791           Accumulated other comprehensive loss         (153)         (156)           Contributed surplus (Note 13(b))         27,200         26,985           Deficit         (241,320)         (240,481)           Total shareholders' deficiency         (4,056)         (3,565)	·			
Current portion of government loans (Note 9(c))         116         117           Lease obligations (Note 10)         214         257           Unearned revenue         5,214         2,553           Income taxes payable         58         61           Bank loan (Note 9(a))         23         33           Long-term project financing (Note 9(b))         177         182           Long-term government loans (Note 9(c))         241         274           Lease obligations (Note 10)         149         198           Total liabilities         10,298         8,101           Share capital (Note 13(a))         209,462         209,296           Warrants (Note 14)         755         791           Accumulated other comprehensive loss         (153)         (156)           Contributed surplus (Note 13(b))         27,200         26,985           Deficit         (241,320)         (240,481)           Total shareholders' deficiency         (4,056)         (3,565)	Accounts payable and accrued liabilities (Note 8)	\$ 4,070	\$	4,388
Lease obligations (Note 10)         214         257           Unearned revenue         5,214         2,553           Income taxes payable         58         61           Bank loan (Note 9(a))         23         33           Long-term project financing (Note 9(b))         177         182           Long-term government loans (Note 9(c))         241         274           Lease obligations (Note 10)         149         198           Total liabilities         10,298         8,101           Share capital (Note 13(a))         209,462         209,296           Warrants (Note 14)         755         791           Accumulated other comprehensive loss         (153)         (156)           Contributed surplus (Note 13(b))         27,200         26,985           Deficit         (241,320)         (240,481)           Total shareholders' deficiency         (4,056)         (3,565)	` ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '			
Unearned revenue Income taxes payable         5,214 58 61         2,553 61           Bank loan (Note 9(a))         23 33         33           Long-term project financing (Note 9(b))         177 182         182           Long-term government loans (Note 9(c))         241 274         274           Lease obligations (Note 10)         149 198         198           Total liabilities         10,298 8,101         8,101           Share capital (Note 13(a))         209,462 209,296         209,296           Warrants (Note 14)         755 791         751           Accumulated other comprehensive loss Contributed surplus (Note 13(b))         27,200 26,985         26,985           Deficit         (241,320) (240,481)         (241,320) (240,481)           Total shareholders' deficiency         (4,056) (3,565)		_		
Income taxes payable   58   61   9,708   7,414				_
Bank loan (Note 9(a))         23         33           Long-term project financing (Note 9(b))         177         182           Long-term government loans (Note 9(c))         241         274           Lease obligations (Note 10)         149         198           Total liabilities         10,298         8,101           Shareholders' deficiency:         209,462         209,296           Warrants (Note 13(a))         209,462         209,296           Warrants (Note 14)         755         791           Accumulated other comprehensive loss         (153)         (156)           Contributed surplus (Note 13(b))         27,200         26,985           Deficit         (241,320)         (240,481)           Total shareholders' deficiency         (4,056)         (3,565)           Going concern (Note 2(a))         (5,000)         (5,000)		- ,		,
Long-term project financing (Note 9(b))       177       182         Long-term government loans (Note 9(c))       241       274         Lease obligations (Note 10)       149       198         Total liabilities       10,298       8,101         Share capital (Note 13(a))       209,462       209,296         Warrants (Note 14)       755       791         Accumulated other comprehensive loss       (153)       (156)         Contributed surplus (Note 13(b))       27,200       26,985         Deficit       (241,320)       (240,481)         Total shareholders' deficiency       (4,056)       (3,565)         Going concern (Note 2(a))	meome taxes payable			
Long-term government loans (Note 9(c))       241       274         Lease obligations (Note 10)       149       198         Total liabilities       10,298       8,101         Share capital (Note 13(a))       209,462       209,296         Warrants (Note 14)       755       791         Accumulated other comprehensive loss       (153)       (156)         Contributed surplus (Note 13(b))       27,200       26,985         Deficit       (241,320)       (240,481)         Total shareholders' deficiency       (4,056)       (3,565)         Going concern (Note 2(a))	Bank loan (Note 9(a))	23		33
Lease obligations (Note 10)         149         198           Total liabilities         10,298         8,101           Shareholders' deficiency:         Share capital (Note 13(a))         209,462         209,296           Warrants (Note 14)         755         791           Accumulated other comprehensive loss         (153)         (156)           Contributed surplus (Note 13(b))         27,200         26,985           Deficit         (241,320)         (240,481)           Total shareholders' deficiency         (4,056)         (3,565)           Going concern (Note 2(a))		177		182
Total liabilities         10,298         8,101           Shareholders' deficiency:         209,462         209,296           Warrants (Note 13(a))         755         791           Accumulated other comprehensive loss         (153)         (156)           Contributed surplus (Note 13(b))         27,200         26,985           Deficit         (241,320)         (240,481)           Total shareholders' deficiency         (4,056)         (3,565)           Going concern (Note 2(a))				
Shareholders' deficiency:       209,462       209,296         Warrants (Note 14)       755       791         Accumulated other comprehensive loss       (153)       (156)         Contributed surplus (Note 13(b))       27,200       26,985         Deficit       (241,320)       (240,481)         Total shareholders' deficiency       (4,056)       (3,565)         Going concern (Note 2(a))	<u> </u>			
Share capital (Note 13(a))       209,462       209,296         Warrants (Note 14)       755       791         Accumulated other comprehensive loss       (153)       (156)         Contributed surplus (Note 13(b))       27,200       26,985         Deficit       (241,320)       (240,481)         Total shareholders' deficiency       (4,056)       (3,565)         Going concern (Note 2(a))	l otal liabilities	10,298		8,101
Warrants (Note 14)       755       791         Accumulated other comprehensive loss       (153)       (156)         Contributed surplus (Note 13(b))       27,200       26,985         Deficit       (241,320)       (240,481)         Total shareholders' deficiency       (4,056)       (3,565)         Going concern (Note 2(a))	•			
Accumulated other comprehensive loss       (153)       (156)         Contributed surplus (Note 13(b))       27,200       26,985         Deficit       (241,320)       (240,481)         Total shareholders' deficiency       (4,056)       (3,565)         Going concern (Note 2(a))		•		
Contributed surplus (Note 13(b))       27,200       26,985         Deficit       (241,320)       (240,481)         Total shareholders' deficiency       (4,056)       (3,565)         Going concern (Note 2(a))				_
Deficit         (241,320)         (240,481)           Total shareholders' deficiency         (4,056)         (3,565)           Going concern (Note 2(a))	·	` ,		` ,
Total shareholders' deficiency (4,056) (3,565) Going concern (Note 2(a))				
Going concern (Note 2(a))				
Total liabilities and shareholders' deficiency \$ 6,242 \$ 4,536	•	, , ,		· · · /
	Total liabilities and shareholders' deficiency	\$ 6,242	\$	4,536

Condensed Consolidated Interim Statements of Loss and Other Comprehensive Loss (In thousands of United States dollars, except per share information) (Unaudited)

For the three months ended March 31,		2024		2023
Revenue (Note 11)	\$	1,675	\$	1,963
Expenses:				
Operating costs (Note 12(a))		2,251		2,430
Depreciation of property and equipment (Note 4)		111		150
Amortization of intangible assets (Note 5)		78		78
Depreciation of right of use assets (Note 6)		76		80
		2,516		2,738
Operating loss		(841)		(775)
Financing costs (Note 12(b))		(18)		(15)
Financing income		-		3
Gain (loss) on foreign currency translation		20		(24)
Loss before income taxes		(839)		(811)
Income tax expense: Current		_		-
		-		-
Loss for the period	\$	(839)	\$	(811)
Other comprehensive loss:				
Items that are or may be reclassified subsequently to				
profit or loss:				
Foreign currency translation differences		3		(11)
Comprehensive loss for the period	\$	(836)	\$	(822)
Basic and diluted loss per share	\$	(0.02)	\$	(0.02)
Weighted average number of Class A common shares - basic and diluted (Note 13(c))	41,	785,867	37,	693,710

Condensed Consolidated Interim Statements of Changes in Shareholders' Deficiency (In thousands of United States dollars) (Unaudited)

	Sha	are Capital	Wa	rrants	ntributed Surplus	cumulated Other prehensive Loss	Deficit	Total
Balance at December 31, 2022	\$	208,406	\$	493	\$ 26,603	\$ (141)	\$ (236,780)	\$ (1,419)
Comprehensive loss for the period Share-based compensation		-		-	- 74	(11) -	(811) -	(822) 74
Balance at March 31, 2023	\$	208,406	\$	493	\$ 26,677	\$ (152)	\$ (237,591)	\$ (2,167)
Balance at December 31, 2023	\$	209,296	\$	791	\$ 26,985	\$ (156)	\$ (240,481)	\$ (3,565)
Comprehensive gain (loss) for the period Share-based compensation Private placement proceeds (Note 13(a)) Issuance costs Exercise of warrants		- - 37 (26) 155		- - - 10 (46)	- 169 - - 46	3 - - - -	(839) - - - -	(836) 169 37 (16) 155
Balance at March 31, 2024	\$	209,462	\$	755	\$ 27,200	\$ (153)	\$ (241,320)	\$ (4,056)

Condensed Consolidated Interim Statements of Cash Flows (In thousands of United States dollars) (Unaudited)

For the quarters ended March 31,	2	2024	2023			
Operating activities:						
Net loss for the period	\$	(839)	\$	(811)		
Interest paid		`(13)		(12)		
Income tax refunded		`(3)		- ′		
Adjustments for:		. ,				
Depreciation of property and equipment		111		150		
Amortization of intangible assets		78		78		
Depreciation of right of use assets		76		80		
Share-based compensation expense		126		94		
Financing costs		18		15		
Changes in working capital:						
Amounts receivable		(143)		(573)		
Unbilled revenue and prepaid expenses		(123)		(206)		
Accounts payable and accrued liabilities		(264)		7		
Unearned revenue		2,661		886		
Gain on foreign currency translation		(2)		(30)		
Cash flows provided by operating activities		1,683		(322)		
Investing activities: Purchase of property and equipment Additions to intangible assets		(219) (67)		(30) (82)		
Cash flows used in investing activities		(286)		(112)		
Financia e estivista e						
Financing activities:  Proceeds from private placement		37				
Issuance costs		(16)		-		
Exercise of warrants		155		-		
		(98)		(78)		
Payment of lease obligations Repayment of bank loan		(11)		(10)		
Repayment of government loans		(33)		(33)		
Cash flows provided by financing activities		34		(123)		
Cash nows provided by infaholing activities		<u> </u>		(120)		
Effect of foreign exchange on cash		(11)		25		
Increase (decrease) in cash		1,420		(532)		
Cash, beginning of period		677		843		
Cash, end of period	\$	2,097	\$	311		

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

For the three months ended March 31, 2024 and 2023

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### 1. Reporting entity:

Intermap Technologies ® Corporation (the Company) is incorporated under the laws of Alberta, Canada. The head office of Intermap is located at 385 Inverness Parkway, Suite 105, Englewood, Colorado, USA 80112. Its registered office is located at 400, 3<sup>rd</sup> Avenue SW, Suite 3700, Calgary, Alberta, Canada T2P 4H2.

Intermap is a global location-based geospatial intelligence company, creating a wide variety of geospatial solutions and analytics for its customers. Intermap's geospatial solutions and analytics can be used in a wide range of applications including, but not limited to, location-based information, geospatial risk assessment, geographic information systems, engineering, utilities, global positioning systems maps, oil and gas, renewable energy, hydrology, environmental planning, wireless communications, transportation, advertising, and 3D visualization.

### 2. Basis of preparation:

### (a) Going concern:

These condensed consolidated interim financial statements have been prepared assuming the Company will continue as a going concern. The going concern basis of presentation assumes the Company will continue in operation for the foreseeable future and can realize its assets and discharge its liabilities and commitments in the normal course of business. During the three months ended March 31, 2024, the Company reported an operating loss of \$841, net loss of \$839, and positive cash flows from operating activities of \$1,683. In addition, the Company has a shareholders' deficit of \$4,056 and negative working capital of \$6,716 (current assets less current liabilities) at March 31, 2024.

The above factors in the aggregate indicate there are material uncertainties which may cast significant doubt about the Company's ability to continue as a going concern. The Company's ability to continue as a going concern is dependent on management's ability to successfully secure sales with upfront payments, execute on the new foreign government contract award and / or obtain additional financing. There can be no assurance that such plans will be achieved. Failure to achieve one or more of these requirements could have a materially adverse effect on the Company's financial condition and / or results of operations. The Board of Directors and management continue to take actions to address these issues including exploring options for additional capital, and executing on the material government contract award that began to be recognized during the first quarter of 2024.

The condensed consolidated interim financial statements do not reflect adjustments that would be necessary if the going concern assumption was not appropriate. If the going concern basis was not appropriate for these condensed consolidated interim financial statements, then adjustments would be necessary to the carrying value of assets and

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2024 and 2023

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liabilities, the reported revenues and expenses, and the statement of financial position classifications used.

### (b) Statement of compliance:

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34 as issued by the International Accounting Standards Board.

The notes presented in these unaudited condensed consolidated interim financial statements include in general only significant changes and transactions occurring since the Company's last year-end and are not fully inclusive of all disclosures required by IFRS for annual financial statements. These unaudited condensed consolidated interim financial statements should be read in conjunction with the annual audited consolidated financial statements, including the notes thereto, for the year ended December 31, 2023 (the "2023 Annual Consolidated Financial Statements").

The policies applied in these condensed consolidated interim financial statements are based on IFRS issued and effective as of May 14, 2024, the date the Board of Directors approved the condensed consolidated interim financial statements.

### (c) Measurement basis:

The condensed consolidated interim financial statements have been prepared mainly on the historical cost basis. Other measurement bases used are described in the applicable notes.

### (d) Use of estimates:

Preparing condensed consolidated interim financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the period. Actual results could differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual financial statements.

### 3. Summary of material accounting policies:

These condensed consolidated interim financial statements have been prepared using the same accounting policies and methods that were used to prepare the Company's 2023 Annual Consolidated Financial Statements.

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2024 and 2023

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### 4. Property and equipment:

	 rcraft and gines	ma	dar and apping ipment	 niture and tures	_	easehold provements	co	Under nstruction	Гotal
Balance at December 31, 2023	\$ 379	\$	285	\$ 2	\$	11	\$	302	\$ 979
Additions Depreciation	- (13)		4 (97)	- -		(1)		215 -	219 (111)
Balance at March 31, 2024	\$ 366	\$	192	\$ 2	\$	10	\$	517	\$ 1,087

	Aircraft and engines	Radar and mapping equipment		Furniture and fixtures		Leasehold provements	Under construction		Total
Cost	\$ 10,618	\$	24,878	\$	345	\$ 1,081	\$	302	\$ 37,224
Accumulated depreciation	(10,239)		(24,593)		(343)	(1,070)		-	(36,245)
Balance at December 31, 2023	\$ 379	\$	285	\$	2	\$ 11	\$	302	\$ 979
Cost	\$ 10,618	\$	24,881	\$	345	\$ 1,081	\$	517	\$ 37,442
Accumulated depreciation	(10,252)		(24,689)		(343)	(1,071)		-	(36,355)
Balance at March 31, 2024	\$ 366	\$	192	\$	2	\$ 10	\$	517	\$ 1,087

### 5. Intangible assets:

	Data library	ta library not yet nilable for use	Т	otal
Balance at December 31, 2023	\$ 336	\$ 641	\$	977
Additions Amortization	- (78)	67 -		67 (78)
Balance at March 31, 2024	\$ 258	\$ 708	\$	966

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2024 and 2023

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	Data library	Data library not yet available for use	Total
Cost	\$ 1,035	\$ 641	\$ 1,676
Accumulated amortization	(699)	-	(699)
Balance at December 31, 2023	\$ 336	\$ 641	\$ 977
Cost	1,035	708	1,743
Accumulated amortization	(777)	-	(777)
Balance at March 31, 2024	\$ 258	\$ 708	\$ 966

### 6. Right of use assets:

	March 31, 2024	December 31, 2023
Beginning Balance	\$ 381	\$ 343
Depreciation	(76)	(314)
New leases	-	352
Ending Balance	\$ 305	\$ 381

### 7. Investment:

The Company has an investment in a privately held company over which the Company exercises no control or significant influence. The fair value of the investment at March 31, 2024 was estimated using a market-based approach with primarily unobservable inputs, including the comparable enterprise value to revenue multiples discounted for considerations such as the lack of marketability and other differences between the comparable peer group and the privately held company. Revenue multiples were selected from comparable public companies based on, industry, size, target markets, and other factors that the Company considers to be reasonable. The comparable enterprise value to revenue multiple was applied to the trailing twelve months actual revenues of the privately held company to determine the enterprise value of the privately held company. Once the enterprise value of the privately held company was determined the net debt was removed (total debt less cash) and the remaining equity value was allocated to the capital of the privately held company in order of ranking (e.g., preferred shares, common shares). At March 31, 2024, the fair value was estimated to be \$849 (December 31, 2023 - \$849) and is a level 3 fair value measurement. A 20% change in the estimated value of the investment would impact net income by approximately \$170.

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2024 and 2023

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### 8. Accounts payable and accrued liabilities:

	March 31,	December 31,
	2024	2023
Accounts payable Accrued liablities VAT payable	\$ 2,251 1,802 17	\$ 2,430 1,962 (4)
	\$ 4,070	\$ 4,388

### 9. Financial liabilities:

The following table provides a reconciliation of movements of liabilities to cash flows arising from financing activities and balances at March 31, 2024:

	Bank Project Government Loan Financing Loans		Lease Obligations (Note 10)		Total		
Balance at December 31, 2023	\$ 71	\$	182	\$ 391	\$	455	\$ 1,099
Changes from financing activities:							
Repayment of bank loan	(11)		-	-		-	(11)
Payment of lease obligations	-		-	-		(98)	(98)
Repayment of government loans	-		-	(33)		-	(33)
Total changes from financing activities	(11)		-	(33)		(98)	(142)
Foreign exchange	(1)		(5)	(1)		2	(5)
Other changes:							
Financing costs	2		-	4		11	17
Interest paid	(2)		-	(4)		(7)	(13)
Balance at March 31, 2024	\$ 59	\$	177	\$ 357	\$	363	\$ 956

### (a) Bank loan:

	March 31, 2024	December 31, 2023
Bank loan	\$ 59 \$	71
	59	71
Less current portion	(36)	(38)
Long-term portion of bank loan	\$ 23 \$	33

On August 8, 2022, the Company executed a bank loan in the Czech Republic to finance the purchase of foundation data for 2,500,000 Czech Republic koruna (equivalent \$110 thousand). Interest accrues at 10.71% and minimum monthly installment payments of \$4 thousand began in December 2022.

### (b) Project financing:

Reimbursable project development funds provided by a corporation designed to enable the development and commercialization of geomatics solutions in Canada. The funding is

Notes to Condensed Consolidated Interim Financial Statements (In thousands of United States dollars, except per share information) (Unaudited)

### For the three months ended March 31, 2024 and 2023

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repayable upon the completion of a specific development project and the first sale of any of the resulting product(s). Repayment is to be made in quarterly installments equal to the lesser of 20% of the funding amount or 25% of the prior quarter's sales. There were no sales of the related products during the three months ended March 31, 2024.

### (c) Government loans:

	March 31, 2024	December 31, 2023
SBA loan	\$ 147 \$	147
Western Development Canada loan	210	244
	357	391
Less current portion	(116)	(117)
Long-term portion of project financing	\$ 241 \$	274

### i. SBA loan:

On July 17, 2020, the Company received a \$150 long-term loan from the Small Business Administration (SBA). Interest will accrue at the rate of 3.75% per annum and payments of \$0.7 monthly began twelve months from the date the funds were received. The balance of principal and interest will be payable thirty years from the date of the note.

### ii. Western Development Canada loan:

On December 29, 2020, the Company received a \$385 (C\$494) long-term loan from Western Economic Diversification in Canada. The loan will be repaid in 36 monthly installments that started in January 2023. The loan is non-interest bearing, and therefore the fair value at inception must be estimated to account for an imputed interest factor. The value at inception was determined to be \$312, based on the estimated discount rate of 6.07%, and is subject to estimation uncertainty. The resulting discount of \$73 was recognized in government grants at December 31, 2020 and will be accreted through interest expense over the term of the loan using the effective interest method.

### 10. Lease obligations:

The following table presents the contractual undiscounted cash flows for lease obligations which require the following payments for each period ending March 31:

2025	\$ 239
2026	133
2027	35
	\$ 407

Interest expense on lease obligations for the three months ended March 31, 2024 was \$11 (March 31, 2023 – 6). Total cash outflow for leases was \$98 (March 31, 2023 – 78), and \$74 (March 31, 2023 – 87) for short-term and low-value operating leases for equipment and office spaces.

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The Company also has contractual undiscounted cash flows for short-term and low-value operating leases for equipment and maintenance that are not on the statements of financial position which require the payments of \$256 for the twelve months ending March 31, 2025.

### 11. Revenue:

Details of revenue are as follows:

For the three months ended March 31,	2024		
		•	
Acquisition services	\$ 478	\$	-
Value-added data	255		713
Software and solutions	942		1,250
	\$ 1,675	\$	1,963
Primary geographical market			
United States	\$ 384	\$	800
Asia/Pacific	497		64
Europe	794		1,099
	\$ 1,675	\$	1,963
Timing of revenue recognition			
Upon delivery	\$ 421	\$	870
Services overtime	1,254		1,093
	\$ 1,675	\$	1,963

### 12. Operating and non-operating costs:

### (a) Operating costs:

For the three months ended March 31,	2024	2023		
Personnel	\$ 1,374	\$	1,690	
Purchased services & materials <sup>(1)</sup>	638		571	
Travel	33		8	
Facilities and other expenses	206		161	
	\$ 2,251	\$	2,430	

<sup>(1)</sup> Purchased services and materials include aircraft costs, project costs, professional and consulting fees, and selling and marketing costs.

### (b) Financing costs:

For the three months ended March 31,	20	2024		2023	
Interest on bank loan	\$	2	\$	3	
Interest on government loans	•	4	Ψ	6	
Interest on lease obligations		11		6	
Interest on accounts payable		1			
	\$	18	\$	15	

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### 13. Share capital:

### (a) Issued:

	March 31, 2024			December :	31,	2023
	Number of			Number of		
Class A common shares	Shares		Amount	Shares		Amount
Balance, beginning of period:	41,535,755	\$	209,296	37,693,710	\$	208,406
Private placement	120,000		37	3,842,045		1,115
Issuance costs	=		(26)	-		(225)
Exercise of warrants	321,735		155	-		
Balance, end of period:	41,977,490	\$	209,462	41,535,755	\$	209,296

On January 4, 2024, the Company completed a private placement resulting in the issuance of 120,000 Units for aggregate consideration of \$37. Each Unit had a purchase price of C\$0.50 and consisted of one Class A common share of the Corporation and one Class A common share purchase warrant. Each warrant entitles the holder to purchase one Class A common share at a purchase price of US\$0.60 per share for a period of two years from the issue date. The total consideration received was allocated to Share Capital and Warrants on a relative fair value basis. The fair value of the warrants was determined using the Black Scholes pricing model based on the risk-free rate of 3.8%, average expected warrant life of 2 years, share price estimated volatility of 79% and expected dividend payments of Nil. The Company recorded non-cash issuance costs related to this award based on the fair value of the award at the date of the closing of \$10, bringing the total costs of the issuance to \$26.

During the first quarter of 2024, 321,735 warrants were exercised for consideration of \$155.

On December 21, 2023, the Company completed a private placement resulting in the issuance of 1,650,000 Units for aggregate consideration of \$621. Each Unit had a purchase price of C\$0.50 and consisted of one Class A common share of the Corporation and one Class A common share purchase warrant. Each warrant entitles the holder to purchase one Class A common share at a purchase price of US\$0.60 per share for a period of two years from the issue date. The total consideration received was allocated to Share Capital and Warrants on a relative fair value basis. The fair value of the warrants was determined using the Black Scholes pricing model based on the risk-free rate of 4.18%, average expected warrant life of 2 years, share price estimated volatility of 72% and expected dividend payments of Nil. In addition, the Corporation paid finder's fees of \$32 and issued 81,000 warrants to a third party for services rendered in connection with the transaction. The finder's fee warrants were issued on the same terms as the private placement warrants with an exercise price of US\$0.40. The Company recorded non-cash issuance costs related to this award based on the fair value of the award at the date of the closing of \$10, bringing the total costs of the issuance to \$42.

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On October 20, 2023, the Company completed a private placement resulting in the issuance of 695,000 Units for aggregate consideration of \$288. Each Unit had a purchase price of C\$0.55 and consisted of one Class A common share of the Corporation and one Class A common share purchase warrant. Each warrant entitles the holder to purchase one Class A common share at a purchase price of US\$0.58 per share for a period of two years from the issue date. The total consideration received was allocated to Share Capital and Warrants on a relative fair value basis. The fair value of the warrants was determined using the Black Scholes pricing model based on the risk-free rate of 4.92%, average expected warrant life of 2 years, share price estimated volatility of 73% and expected dividend payments of Nil. In addition, the Corporation paid finder's fees of \$17 and issued 41,700 warrants to a third party for services rendered in connection with the transaction. The finder's fee warrants were issued on the same terms as the private placement warrants with an exercise price of US\$0.58. The Company recorded non-cash issuance costs related to this award based on the fair value of the award at the date of the closing of \$7, bringing the total costs of the issuance to \$24.

During the third quarter of 2023, the Company completed a private placement resulting in the issuance of 1,497,045 Units for aggregate consideration of \$610. Each Unit had a purchase price of C\$0.55 and consisted of one Class A common share of the Corporation and one Class A common share purchase warrant. Each warrant entitles the holder to purchase one Class A common share at a purchase price of US\$0.59 per share for a period of two years from the issue date. The total consideration received was allocated to Share Capital and Warrants on a relative fair value basis. The fair value of the warrants was determined using the Black Scholes pricing model based on the risk-free rate of 4.70%, average expected warrant life of 2 years, share price estimated volatility of 73% and expected dividend payments of Nil. In addition, the Corporation paid finder's fees of \$35 and issued 48,600 warrants to a third party for services rendered in connection with the transaction. The finder's fee warrants were issued on the same terms as the private placement warrants with an exercise price of US\$0.49. The Company recorded non-cash issuance costs related to this award based on the fair value of the award at the date of the closing of \$16, bringing the total costs of the issuance to \$51.

### (b) Contributed surplus:

	2024	2023	
Balance, beginning of period	\$ 26,985 169	\$	26,603 244
Share-based compensation Exercise of warrants	46		- -
Expiration of warrants	-		138
Balance, end of period	\$ 27,200	\$	26,985

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### (c) Loss per share:

The calculation of loss per share is based on the weighted average number of Class A common shares outstanding. Where the impact of the exercise of options or warrants is anti-dilutive, they are not included in the calculation of diluted loss per share. The Company has incurred a net loss for each period presented and the inclusion of the outstanding options and warrants in the loss per share calculation are anti-dilutive and therefore not included in the calculation.

The underlying Class A common shares pertaining to 794,443 outstanding share options, 3,679,623 restricted share units (RSUs), and 7,397,245 outstanding warrants could potentially dilute earnings.

### (d) Share option plan:

The Company established a share option plan to provide long-term incentives to attract, motivate, and retain certain key employees, officers, directors, and consultants providing services to the Company. The plan permitted granting options to purchase up to 10% of the outstanding Class A common shares of the Company. The share option plan was replaced by the Omnibus Incentive Plan at the Annual General Meeting on March 15, 2018 (see Note 14(f)), and all options issued and outstanding at that time will remain until such time they are exercised, expired, or forfeited. As of March 31, 2024, 794,443 share options are issued and outstanding. No additional options will be issued under this plan.

The following tables summarize information regarding share options outstanding:

	March :	31, 202	24	Decembe	r 31, 2	023
		We	eighted		We	eighted
	Number of		/erage	Number of		/erage
	shares		ercise	shares		ercise
	under option	pric	e (CDN)	under option	pric	e (CDN)
Options outstanding,						
beginning of period	794,443	\$	0.72	801,943	\$	0.77
Expired	-		-	(7,500)		0.70
Options outstanding, end of period	794,443	\$	0.72	794,443	\$	0.72
Options exercisable, end of period	794,443	\$	0.72	794,443	\$	0.72

Exercise		Weighted average	
Price	Options	remaining	Options
(CDN\$)	outstanding	contractual life	exercisable
0.70	623,511	3.03 years	623,511
0.80	170,932	2.63 years	170,932
	794,443	2.94 years	794,443

During the three months ended March 31, 2024 and 2023, the Company recognized \$Nil of non-cash compensation expense related to the share option plan.

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### (e) Omnibus Incentive Plan:

The Omnibus Incentive Plan (Omnibus plan) was approved by the shareholders at the Annual General Meeting on March 15, 2018 and replaces the share option plan, the employee share compensation plan and the director's share compensation plan, which provided for shares to be issued to employees and directors as compensation for services. The omnibus plan permits the issuance of options, stock appreciation rights, restricted share units and other sharebased awards under one single plan.

The maximum number of common shares reserved under the omnibus plan was 3,363,631. Any common shares reserved under the predecessor share option plan related to awards that expire or forfeit will be rolled into the omnibus plan. At the Annual General Meeting on June 29, 2021, shareholders approved replenishment of 997,253 Common Shares reserved for issuance under the omnibus plan. At the Annual General Meeting on June 29, 2023, shareholders approved replenishment of 1,300,000 Common Shares reserved for issuance under the omnibus plan, for a total reserve of 5,660,884. As of March 31, 2024, 794,443 share options and 3,679,623 RSUs are issued and outstanding. In addition, 872,183 Class A common shares were issued during 2018, 125,070 Class A common shares were issued during 2020, and 50,000 shares were issued during 2021 under the plan, leaving 139,565 awards remain available for future issuance.

The following tables summarize information regarding RSUs outstanding:

	March 31, 2024	December 31, 2023
	Number of RSUs	Number of RSUs
RSUs outstanding, beginning of period Issued Forfeitures	3,779,623 - (100,000)	2,453,744 1,325,879
RSUs outstanding, end of period	3,679,623	3,779,623

During the three months ended March 31, 2024 and 2023, no RSUs were issued. During the three months ended March 31, 2024, the Company recognized \$126 (three months ended March 31, 2023 – \$94) of non-cash compensation expense related to the RSUs.

### (f) Share-based compensation expense:

Non-cash compensation expense has been included in operating costs with respect to the share options, RSUs and shares granted to employees and non-employees as follows:

For the three months ended March 31,	2024	2023
Employees	\$ 89	\$ 43
Directors and advisors	37	51
Non-cash compensation	\$ 126	\$ 94

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### 14. Class A common share purchase warrants:

The following table details the number of Class A common share purchase warrants outstanding at each statement of financial position date:

Grant Date	Expiry Date	Exercise Price	Granted	Number of Warrants Outstanding December 31, 2023	Issued	Expired	Exercised	Number of Warrants Outstanding March 31, 2024
	. ,			,		•		,
2/11/2022	2/10/2024	US\$ 0.54	43,500	43,500	-	_	(43,500)	_
3/19/2022	3/18/2024	US\$ 0.54	88,235	88,235	-	_	(88,235)	-
11/16/2022	11/15/2024	US\$ 0.45	2,929,900	2,929,900	-	-	(40,000)	2,889,900
11/18/2022	11/17/2024	US\$ 0.45	259,000	259,000	-	-	-	259,000
12/7/2022	12/6/2024	US\$ 0.44	265,000	265,000	-	-	(150,000)	115,000
8/10/2023	8/9/2025	US\$ 0.60	810,000	810,000	-	-	-	810,000
8/10/2023	8/9/2025	US\$ 0.49	48,600	48,600	-	-	-	48,600
8/16/2023	8/15/2025	US\$ 0.59	602,500	602,500	-	-	-	602,500
9/5/2023	9/4/2025	US\$ 0.59	84,545	84,545	-	-	-	84,545
10/20/2023	10/19/2025	US\$ 0.59	695,000	695,000	-	-	-	695,000
10/20/2023	10/19/2025	US\$ 0.59	41,700	41,700	-	-	-	41,700
12/21/2023	12/20/2025	US\$ 0.60	1,650,000	1,650,000	-	-	-	1,650,000
12/21/2023	12/20/2025	US\$ 0.40	81,000	81,000	-	-	-	81,000
1/4/2024	1/3/2026	US\$ 0.60	120,000	-	120,000	-	-	120,000
			7,718,980	7,598,980	120,000	-	(321,735)	7,397,245

The following table details the value of the broker and non-broker Class A common share purchase warrants outstanding at each statement of financial position date.

	Non-Broker		Broker		Total	
	Number of		Number of		Number of	
	Warrants	Value	Warrants	Value	Warrants	Value
Balance at December 31, 2023	7,112,045	\$ 698	486,935	\$ 93	7,598,980	\$ 791
Issued	120,000	10	_	-	120,000	10
Exercised	(190,000)	(16)	(131,735)	(30)	(321,735)	(46)
Balance at March 31, 2024	7,042,045	\$ 692	355,200	\$ 63	7,397,245	\$ 755

Each warrant entitles its holder to purchase one Class A common share.

### 15. Segmented information:

The operations of the Company are in one industry segment: digital mapping and related services. Revenue by geographic segment is included in Note 11.

Property and equipment of the Company are located as follows:

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	March 31, 2024	December 31, 2023
United States	\$ 1,015	\$ 923
Europe	71	54
Asia/Pacific	1	2
	\$ 1,087	\$ 979

A summary of sales to major customers that exceeded 10% of total sales during each period are as follows:

Three months ended March 31,	2024	2023
Customer A	\$ -	\$ 449
Customer B	183	171
Customer C	478	-
	\$ 661	\$ 620

### 16. Financial risk management:

The Company has exposure to the following risks from its use of financial instruments: credit risk, market risk, liquidity risk, and capital risk. Management, the Board of Directors, and the Audit Committee monitor risk management activities and review the adequacy of such activities. There have been no significant changes to the Company's risk management strategies since December 31, 2023.

Amounts receivable as of March 31, 2024 and 2023, consist of:

	March 31, 2024	December 31, 2023
Trade receivables Other miscellaneous receivables	\$ 423 32	\$ 283 29
	\$ 455	\$ 312

Trade receivables by geography consist of:

	March 31, 2024	December 31, 2023
United States Europe Asia/Pacific	\$ 84 331 8	\$ 90 183 10
	\$ 423	\$ 283

An aging of the Company's trade receivables are as follows:

	Marc	h 31, 2024	De	ecember 31, 2023
Current 31-60 days 61-90 days Over 91 days	\$	293 102 10 18	\$	176 80 24 3
	\$	423	\$	283

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The balance of the past due amounts relates to reoccurring customers and are considered collectible.

#### 17. Fair values:

The fair values of the financial assets and liabilities are determined at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

- Cash, amounts receivable, accounts payable and accrued liabilities and provisions approximate their carrying amounts largely due to the short-term maturities of these instruments.
- Carrying amount of project financing, bank loan and government loans approximates fair value due to prevailing interest rates and the risk characteristics of the instrument.
- The fair value of the warrants is estimated using the Black-Scholes option pricing model incorporating various inputs including the underlying price volatility and discount rate.

### (a) Fair value hierarchy:

Financial instruments recorded at fair value on the Condensed Consolidated Interim Balance Sheet are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1 – valuations based on quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – valuation techniques based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices;

Level 3 – valuation techniques using inputs for the asset or liability that are not based on observable market data (unobservable inputs).

During the reporting periods, there were no transfers between Level 1 and Level 2 fair value measurements.